1 IN THE UNITED STATES DISTRICT COURT 2 FOR THE EASTERN DISTRICT OF TEXAS 3 MARSHALL DIVISION LAKE CHEROKEE HARD DRIVE) (5 TECHNOLOGIES, LLC) (CIVIL DOCKET NO. 6) (2:10-CV-216-JRG 7 VS.) (MARSHALL, TEXAS 8) (9 BASS COMPUTERS, ET AL.) (JULY 30, 2013 10) (1:30 P.M. 11 PRE-TRIAL HEARING 12 BEFORE THE HONORABLE JUDGE RODNEY GILSTRAP 13 UNITED STATES DISTRICT JUDGE 14 APPEARANCES: 15 16 17 FOR THE PLAINTIFF: (See Attorney Sign-in Sheet.) 18 19 FOR THE DEFENDANTS: (See Attorney Sign-in Sheet.) 20 21 COURT REPORTER: MS. SHELLY HOLMES, CSR Official Court Reporter 22 Eastern District of Texas Marshall Division 100 E. Houston Street 23 Marshall, Texas 75670 24 (903) 935-3868 25 (Proceedings recorded by mechanical stenography,

transcript produced on a CAT system.)

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                 COURT SECURITY OFFICER: All rise.
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                 THE COURT: Be seated, please.
                 All right. This is the time set for a
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 4
     pre-trial hearing in regard to Lake Cherokee Hard Drive
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     Technologies versus Marvell Semiconductor, Inc. This is
     Civil Action 2:10-CV-216.
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                 The Court will call for announcements.
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                 What says the Plaintiff?
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                 MR. BUNT: Good afternoon, Your Honor.
     Chris Bunt here on behalf of Lake Cherokee. Also with
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11
     me is Mr. Greg Dovel.
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                 MR. DOVEL: Good afternoon, Your Honor.
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                 MR. BUNT: Mr. Julien Adams.
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                 MR. ADAMS: Good afternoon, Your Honor.
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                 MR. BUNT: Our corporate rep, Mr. Tom
     Coverstone, and my legal assistant, Deana Attaway is out
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     in the gallery, as well. And we're ready to proceed,
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18
     Your Honor.
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                 THE COURT: Thank you, counsel.
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                 What says the Defendant?
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                 MR. MANN: Your Honor, Mark Mann on behalf
22
     of MSI, Marvell, and we're ready to proceed. And with
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     me is our lead counsel, Ruffin Cordell --
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                 MR. CORDELL: Good afternoon.
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MR. MANN: And Joe Colaianni.

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1
                 MR. COLAIANNI: Good afternoon.
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                 MR. MANN: Adam Shartzer.
                 MR. SHARTZER: Good afternoon, Your Honor.
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                 MR. MANN: Indranil Mukerji. I did much
 4
     better than last time, Your Honor. Keeley Vega,
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6
     Jennifer Scarpati, my esteemed partner, Andy Tindel, and
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     from general counsel's office, Jim Laufman and Jinping
8
     Yang.
9
                 THE COURT: All right. Thank you.
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                 All right. Before we get into the specific
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     contested motions that are before the Court, I want to
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     go over some basic housekeeping matters for counsel with
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     regard to the upcoming trial of this cause.
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                 As you know, jury selection is scheduled for
     Monday, August the 5th. We're going to begin jury
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     selection at 1:00 o'clock. It may be 1:15, but sometime
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     shortly at or shortly after 1:00 o'clock in the
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     afternoon.
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                 Also, in addition to the pre-trial hearing
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     that we're going to conduct today, I've reserved
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     Wednesday, August the 7th, at 9:00 a.m. for additional
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     pre-trial that may be necessary given what we're able to
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     cover this afternoon. So you need to reserve August the
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     7th, beginning at 9:00 o'clock that morning, as an
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     additional pre-trial hearing date in this case.
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1 The Court's identified either the week of 2 August the 12th or August the 19th for trial of this case. I cannot tell you as of today which of those two 3 4 dates it will be. I should be able to tell you that by jury selection on the 5th, but you need to be ready 5 either of those two weeks. 6 7 During the trial of the case, the Court 8 intends to start each day's trial at approximately 8:30, and I intend to go until approximately 5:30 each 9 10 afternoon. Of course, those are somewhat subject to 11 change, depending on particularities that might arise 12 during the trial. 13 As is the Court's practice during the trial 14 of the case, Court will be in chambers each morning not 15 later that 7:30 a.m. That means you'll have an hour 16 each morning during the trial where the Court will be 17 available to you before we begin that day's evidence. That is -- that is particularly provided for so that if 18 19 there are disputes or issues that arise overnight, then 20 we can take them up and the Court can give you guidance 21 without eating into your designated trial time after the 22 trial starts at 8:30. So that time is available for 23 your benefit, if it's needed. And I would urge you to 24 take advantage of it, rather than save something that I

can deal with before we start the trial with something

1 that takes part of your time during the trial that day.

- 2 As to the voir dire, I'm going to allocate
- 3 30 minutes per side for examination of the panel. As is
- 4 my practice, I'll afford each side up to three minutes
- 5 of that 30 minutes to give a very high level overview of
- 6 what they expect the evidence to show.
- 7 I caution both sides that that time is not
- 8 for you to argue your case. And if I perceive that you
- 9 are arguing your case to the panel, I will call you on
- 10 it in front of the panel. If you choose to use that
- 11 time for an overview, make sure it is a very high level,
- 12 general overview and not argumentative. The remainder
- 13 of your time should be used to probe individual members
- 14 of the panel as to their qualifications and ability to
- 15 serve.
- I intend to seat eight jurors in this case.
- 17 I intend to afford each side four preemptory challenges.
- 18 I have not seen a request for a jury
- 19 questionnaire, and quite frankly, at this date, it's too
- 20 late to have a jury questionnaire delivered to the panel
- 21 and returned by the 5th, so I think that has gone by the
- 22 boards as far as timing is concerned.
- 23 I intend to allocate 12 hours per side for
- 24 trial of the case. And I will afford each side 20
- 25 minutes for opening statements, and you'll have 30

1 minutes per side for closing statements. You may divide 2 your openings and your closings with co-counsel or you may not. That's strictly up to you. If you want a 3 4 warning as to the expiration of your designated time 5 either at opening or at closing, ask for that when you 6 go to the podium to begin your argument. 7 With regard to the use of deposition clips, 8 if there are disputes regarding any portion of a proposed deposition clip to be played to the jury, I 9 10 want to know about it the day before it is intended to 11 be played. And I will take those up on a rolling basis. 12 I do not want to find out about deposition clip disputes 13 the day that it's intended to be used. If there are 14 going to be deposition clips in dispute for use the 15 first day of trial, the Plaintiff needs to know about 16 that and needs to call it to my attention on the 7th 17 when we take up additional pre-trial matters, and then, 18 obviously, the day before rolling through the week of 19 trial. 20 I intend that during this case, the eight 21 members of the jury selected to serve will be furnished 22 with a juror notebook, and I'm directing both sides to 23 cooperate in the preparation of those juror notebooks

for delivery to the Court. They should be delivered in

care of the Court's law clerks by August the 7th, our

24

1 next pre-trial date.

- 2 Those juror notebooks should be a simple
- 3 three-ring binder. They should contain a clean copy of

- 4 each of the patents-in-suit. They should also contain a
- 5 list of the terms the Court has previously construed per
- 6 its Markman order and the resulting constructions.
- 7 Nothing other than the term and the resulting
- 8 construction.
- 9 Additionally, parties are directed to
- 10 provide for each juror notebook a single page for each
- 11 witness with a picture of a head and shoulders
- 12 photograph of that witness superimposed at the top of
- 13 that witness page and the name of the witness printed
- 14 below the picture. Below that page, the rest of the
- 15 page should be simply ruled lines. Don't designate
- 16 Plaintiff's expert, Dr. X, or Defendant's expert, Dr. Y.
- 17 Simply give the name of the witness.
- 18 I find that it is very helpful to the juries
- 19 as they deliberate to be able to see the picture of who
- 20 they -- who they heard testify. If for any reason
- 21 there's a witness who's called who's -- was not
- 22 anticipated at the time the notebooks were put together,
- 23 I will allow -- assuming that the witness is properly
- 24 called, I will allow you to supplement and add a page
- 25 for a later witness, but, hopefully, we'll have all of

- 1 those in place in advance.
- 2 I'm directing that you prepare 10 of those

- 3 notebooks, 2 for the Court's benefit and 8 for the use
- 4 of the jury, and deliver those, again, by August the 7th
- 5 to the Court's clerk.
- 6 Also, each notebook should contain a -- a
- 7 legal pad, three-hole punched, for a note taking page to
- 8 the members of the jury.
- 9 We have a sample of jury notebooks we've
- 10 used in the past. If any of you have doubts about what
- 11 it should contain, you can see my law clerks after the
- 12 hearing today and they can make a copy available to you
- 13 to review.
- 14 All right. Any questions, counsel, as to
- 15 what I've just gone over?
- 16 MR. DOVEL: Yes, Your Honor. One question,
- 17 which is do you want the -- the pictures of deposition
- 18 witnesses or live witnesses or both?
- 19 THE COURT: I think it's beneficial to have
- 20 a picture of everybody that testifies, whether --
- 21 whether they're live or whether they're by deposition.
- 22 Any other questions? All right.
- 23 We'll now turn to and take up some of the
- 24 pending motions that are before the Court. There
- 25 appears to be an agreed motion regarding Plaintiff's

2 request being that a PDF copy be allowed to be brought

- 3 in rather than the actual hard copies for purposes of
- 4 reviewing those exhibits. I understand that's agreed
- 5 to, and assuming that agreement is still in place and
- 6 holding, the Court doesn't have an objection to that.
- 7 That motion will be granted.
- 8 All right. Next, we have -- let me back up
- 9 just a minute. With regard -- with regard to exhibits,
- 10 it's not likely that we will get to any disputed
- 11 exhibits as a part of today's pre-trial, but we'll
- 12 probably get to those at our next pre-trial conference.
- But to make sure that everyone present
- 14 understands the Court's practice, it is my intent to
- 15 review any objections and rule on any objections to the
- 16 admissibility of exhibits prior to the beginning of the
- 17 case-in-chief, and to qualify the exhibits as
- 18 pre-admitted, that meaning that they -- the Court finds
- 19 that there's no impediment to their admissibility. That
- 20 way, when the case is tried, you will be able to use
- 21 exhibits from that pre-admitted list without spending
- 22 your designated trial time going through the
- 23 qualification process, hearing objections, arguing the
- 24 objections, et cetera. That, again, is part of the
- 25 Court's effort to allow you to maximize the efficiency

1 of your designated trial time.

- 2 If there are exhibits that don't draw an
- 3 objection, then they certainly will be within that pool.

- 4 If there are objections to exhibits, the Court will take
- 5 those up and rule on them. Those exhibits that survive
- 6 the objection will also be a part of that pool of
- 7 pre-admitted exhibits. The pre-admitted exhibits are
- 8 not necessarily in and of themselves a part of the
- 9 record in this case.
- 10 From that pool of pre-admitted exhibits,
- 11 those exhibits that are used by counsel before the jury
- 12 as a part of the trial become a part of the record. And
- 13 it's -- will be my practice beginning on the second day
- of the trial, before the jury is brought in, to have
- 15 each side go to the podium and read into the record the
- 16 exhibit numbers for the exhibits they used in the
- 17 preceding day's trial -- portion of the trial so that we
- 18 keep a running total of the exhibits that are identified
- 19 and used before the jury.
- Those will be the exhibits that become a
- 21 part of the official record in this case. Exhibits that
- 22 are within the pool of pre-admitted exhibits that are
- 23 never used during the trial before the jury will not be
- 24 a part of the record in this case.
- 25 I hope everyone understands that. If there

- 2 further detail.
- 3 With that in mind, before our next pre-trial
- 4 conference -- as a matter of fact, I'd like to have this
- 5 no later than the close of business on August the 5th.
- 6 I want you to file a joint notice of exhibit -- exhibit
- 7 objections with the Court and let that be a joint filing
- 8 so I can see your positions side-by-side in the same
- 9 document without having to go back and forth between
- 10 various separate documents. And if there are exhibit
- 11 objections after you've met and conferred about the
- 12 exhibits in this case, then I want those laid out in
- 13 that joint notice so that I can clearly have them before
- 14 me and have a chance to review your competing positions
- 15 before we get to the 7th when I anticipate we'll take
- 16 those disputed exhibits up.
- 17 So I'll look for that joint notice of
- 18 exhibit objections to be filed by 5:00 o'clock on August
- 19 the 5th.
- I can refer you to earlier cases where that
- 21 type notice has been filed if you have any question
- 22 about the form to be used. The main thing is I want to
- 23 be able to look at a -- a single document and see both
- 24 parties' positions so that it's easy for me to follow
- 25 what the dispute is. All right?

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All right. With that in mind, we'll next
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     turn to Marvell's motion for partial summary judgment to
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     limit the scope of Lake Cherokee's asserted damage base.
     This is Document 330, and I'll hear from Marvell on
4
     this.
5
                 MR. CORDELL: May it please the Court.
6
7
     Ruffin Cordell for Marvell. It looks like we're --
8
     we're closing in on the slides. There we go.
9
                 THE COURT: You may proceed.
10
                 MR. CORDELL: Thank you, Your Honor.
11
                 The -- we -- we are here to -- to argue the
12
     motion for partial summary judgment, and at least from
13
     our eyes, this began as a fairly straightforward matter.
14
     I think overall Lake Cherokee's done a nice job of
     trying to inject a -- a bunch of different looks, a
15
16
     bunch of different legal principles, but at bottom, what
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     we have is -- is a -- is a fairly simple issue. Should
     revenues attributable to extraterritorial acts be
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19
     excluded from Lake Cherokee's purported damages base
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     where the revenues stem from the transfer of goods
21
     manufactured and sold overseas by a non-party? Now,
     that's kind of a mouthful.
22
23
                 So if I can have the next slide.
24
                 I actually think it's a little simpler than
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that. The reality is, Your Honor, that MSI, Marvell

- 2 this case. When we began this case, we told Lake
- 3 Cherokee that you've named the U.S. research and
- 4 development entity, but you haven't named the sales
- 5 entity. Sales entity is called Marvell Asia Pte
- 6 Limited, MAPL. And we told them back in December of
- 7 2011, that if you want to name the sales entity, you
- 8 need to do that, but these are separate companies. We
- 9 respect the corporate forms. They both are related in
- 10 that they're both Marvell entities. But, in fact, it's
- 11 a separate company. And we invited them to name them if
- 12 they so choose -- so chose.
- 13 For reasons only Lake Cherokee can explain
- 14 they decided not to do that. They decided instead to
- 15 proceed solely against MSI, and they began a series of
- 16 theories under which they can try to pursue sales by
- 17 MAPL and -- and have them somehow get taxed to MSI.
- We -- we heard earlier in the case that
- 19 perhaps they would pursue an alter ego theory that MAPL
- 20 wasn't actually it's own separate company, that, in
- 21 fact, it was just a -- it was just a -- an alter ego --
- 22 I don't want to use a pejorative term -- for MSI, and
- 23 that seems to have been abandoned.
- 24 We also had a fair amount, and I'll discuss
- 25 this in a little more detail in a moment, a fair amount

- 2 to make out that activities by MSI were the proximal
- 3 causation of damages overseas, that because there had
- 4 been design activities or collaboration with customers
- 5 by -- by MSI, that they would somehow be responsible for
- 6 those sales. That theory also seemed to have been
- 7 abandoned.
- 8 The good news, I guess, is that this dispute
- 9 has come down to I think what is a pretty
- 10 straightforward approach by Lake Cherokee in that they
- 11 say, well, there are a couple of these master supply
- 12 agreements and those somehow bind MSI for all of the
- 13 damages that occurred overseas. And so I'd like to take
- 14 those in -- in a little detail as we go forward.
- 15 If I can have the next slide.
- 16 It is undisputed that the accused chips are
- 17 currently and always have been manufactured outside of
- 18 the United States. It's also undisputed that virtually
- 19 all of the accused products were shipped only outside of
- 20 the United States.
- Now, what do I mean by that? There are a
- 22 certain number of sales that are made by MSI within the
- 23 United States, and they're shipped into the United
- 24 States. And for those, we have -- we have, I think,
- 25 come to a pretty -- pretty fair agreement about the size

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1 of that -- of that royalty base. But it is a
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2 fraction -- a small fraction of what Lake Cherokee is

- 3 asking in this case, but just --
- 4 THE COURT: Is that the approximate 23
- 5 percent?
- 6 MR. CORDELL: It's actually smaller than
- 7 that, Your Honor. There are a number of sales.
- If I can have the next slide, it might be on
- 9 there. There we go.
- 10 99.98 percent of the proposed damages are
- 11 sales by non-party MAPL, so MAPL is the one who sells
- 12 the vast majority of these. However, MSI is that
- 13 research and development company, and they will provide
- 14 samples to people that want to test their products or
- 15 want to collaborate with them. And so there are a
- 16 number of products, and there -- there are hundreds of
- 17 these sales. It's not -- it's not completely
- 18 insignificant. But it takes the damages base,
- 19 obviously, from something close to a billion dollars to
- 20 something in the six-figure range, so it's -- it is a
- 21 significant swing.
- 22 Even for the sales into the United States --
- 23 I think the Court talked about the -- the 22 percent
- 24 number -- I believe that comes from estimates made by
- 25 Lake Cherokee of the number of products that are sold by

2 drives and are somehow imported back into the country.

- 3 And that might be actionable. I don't know. We -- we
- 4 can debate about how good that data is. We can debate
- 5 about how -- how solid Mr. Mills -- their expert's
- 6 estimates are on that front.
- 7 But the one that we can't debate is that
- 8 those products are manufactured and sold by MAPL, so
- 9 even if -- even if Lake Cherokee wants to garner damages
- 10 on those -- on those sales, they need to bring in the
- 11 proper party. So the fact that -- that MSI and MAPL
- 12 have common ownership and that they're -- that they're
- 13 related companies doesn't make MAPL answerable in this
- 14 lawsuit. There's still due process rights. They still
- 15 have to be named, and they have to be brought into the
- 16 case.
- 17 And so at bottom, for those sales, they
- 18 should have brought MAPL in as a Defendant. And, again,
- 19 only Lake Cherokee can explain why they didn't do it.
- Next slide, please.
- 21 THE COURT: Let me ask you this, counsel.
- 22 The master product supply agreements that are attached
- 23 as exhibits, they clearly show -- I'm looking at -- I'm
- 24 looking at Exhibit 1 to Document 350, the Seagate
- 25 Technology Master Agreement that clearly shows that

1 Marvell is collectively both MAPL and MSI and that they

- 2 are acting both together as Marvell or the seller in
- 3 that agreement and that Seagate Technology, LLC, a
- 4 Delaware limited liability company, and Seagate
- 5 Technology International, a Cayman Islands corporation,
- 6 are collectively Seagate. So the named -- the named
- 7 Defendant in this case is a original party to the master
- 8 service agreement in that case and the other cases, are
- 9 they not?
- 10 MR. CORDELL: That is correct, Your Honor.
- 11 MSI is a named party. They are jointly named with MAPL,
- 12 and there are -- there are executory covenants
- 13 throughout this agreement. Some are performed by MAPL,
- 14 some are performed by MSI.
- 15 THE COURT: There's not a separate agreement
- 16 signed by MAPL and not a separate agreement signed by
- 17 MSI, there's a single agreement they've jointly and
- 18 collectively entered into, correct?
- 19 MR. CORDELL: That is correct. However,
- 20 there are purchase orders that are entered for each and
- 21 every sale.
- 22 If I can advance a couple of slides. So
- 23 here we go.
- THE COURT: And I've looked at those, as
- 25 well. I know how they're structured.

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1 MR. CORDELL: Well -- so if I can actually
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- 2 back up, Ms. Scarpati, I'm sorry. Back up again.
- 3 Really -- I'm frustrated, Your Honor, by my inability to
- 4 control it.
- 5 The reality is for every single sale of an
- 6 accused product, there is a purchase order that
- 7 obligates the sale. This master purchase agreement, if
- 8 the Court will look with me at -- I guess it's Paragraph
- 9 2.1.
- 10 Can we go up in the slides? I think we have
- 11 a slide on this. There we go.
- So when we look at what's actually happening
- 13 in the -- in the master supply agreements, what we find
- 14 is that it's a relationship agreement. It defines the
- 15 relationship. It defines how they'll do business. It
- 16 defines what kinds of -- you know, they use IncoTerms
- 17 for -- for some of the agreements.
- 18 But what it tells us is that, for example,
- 19 in 2.1, the products and price list indicates, number
- one, the products that Seagate, or Seagate's contract
- 21 manufacturer, may purchase from Marvell -- not must, not
- 22 has to, not might -- well, actually is might -- they may
- 23 purchase these from Marvell. And if they choose to,
- 24 there are a bunch of terms -- there's confidentiality,
- 25 there's -- the -- the way that they'll treat each other,

1 whether or not there's agency created, all the kinds of

- 2 things we see in these large master agreements appear
- 3 here.
- But then it also says in 2.2 that for each
- 5 sale, there's going to be a purchase order. And that
- 6 purchase order will identify the product being ordered,
- 7 the quantity of the product being ordered, the price,
- 8 and Seagate's ship to address and bill to address for
- 9 that purchase order.
- 10 THE COURT: And that's pretty much all those
- 11 purchase orders show, those limited specifics that then
- 12 relate back to the master sales agreement?
- MR. CORDELL: Well, they do, but there --
- 14 there are important differences in that the purchase
- 15 order is where the final pricing is actually determined.
- 16 So if the Court were to go back and compare the purchase
- 17 orders to the schedules that are attached to the master
- 18 agreements, there are often differences, because what
- 19 happens over time is that the parties' relationship will
- 20 evolve a little bit, and they'll realize, you know, that
- 21 perhaps, you know, MAPL is not keeping up with its
- 22 deliveries, and so Seagate will demand some concessions,
- 23 and they'll reduce the price for a time.
- On the other hand, it may be there have been
- 25 cost savings on one side or the other so the prices will

- 1 fluc -- fluctuate.
- 2 So the purchase orders are actually the

- 3 operative contracts that transfer the goods, transfer
- 4 title, talk about pricing, talk about quantity, talk
- 5 about delivery. All of the essential elements of a
- 6 contract are contained in the purchase order. That's
- 7 not true for the master supply agreements, but there's
- 8 more.
- 9 THE COURT: You know, the purchase orders
- 10 don't even have a signature on them, counsel.
- MR. CORDELL: Well --
- 12 THE COURT: They just say it's a printed
- 13 document, and there's no signature.
- MR. CORDELL: They're -- they're signed
- 15 electronically, I believe, Your Honor. It -- it says,
- 16 for example -- I have one here.
- 17 THE COURT: Some of the ones I've looked at
- 18 just say that there's no signature on them because it's
- 19 a printed document or a computer-generated document or
- 20 something of that type.
- 21 MR. CORDELL: So if I could have the ELMO
- 22 for a moment, and I apologize, Your Honor, I've gotten
- 23 ahead of myself, and I'm not exactly sure what exhibit
- 24 this is. But it is one of the Seagate purchase orders.
- 25 And for the record, it's Bates MARV LC 1455194.

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1
                 Let me get that -- if I can direct the
2
     Court's attention to the lower left-hand corner, it
3
     says, this is a computer-printed document. No signature
 4
     is required. And so it's --
5
                 THE COURT: Exactly. That's exactly the
 6
     language I was referring to.
7
                 MR. CORDELL: But what it does is it tells
8
     us exactly the kinds of transfers that will be made.
9
     Using the Western Digital example that I have now that
10
     I've got the ELMO up, there are cases where Western
11
     Digital purchases product directly from MSI, and so
12
     this -- this example of Marvell LC 4919951 shows, in
13
     fact, a purchase order from -- from Western Digital to
14
     Marvell Semiconductor, MSI, and there's a delivery of --
15
     of parts, and I think it goes on about $5,000.00, I
     believe, if memory serves. That's $5,000.00 in parts
16
17
     that are ordered and shipped pursuant to this purchase
18
     order.
19
                 That's distinct from the purchase orders
20
     that are executed between Western Digital and MAPL. So
21
     this -- this is Marvell LC 4498496 where $508,000.00
22
     worth of products are ordered and shipped.
23
                 THE COURT: But it's your position that the
24
     purchase order, such as you have on the ELMO now, is the
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sole contract and is separate and distinct from the

- 2 part of the controlling contract?
- 3 MR. CORDELL: It is a part of the contract.
- 4 I can't dispute that -- that the terms in the master
- 5 agreement do affect the relationship between the
- 6 parties, but that's not the questions that we have.
- 7 There are -- there are dozens of agreements that run
- 8 between these parties. There are confidentiality
- 9 agreements. There are joint venture agreements. There
- 10 are lots of different agreements that might inform this,
- 11 but when we're looking for what the operative sales
- 12 contract is, the -- the master supply agreements don't
- 13 get us there.
- If I can go back to the slides.
- 15 We know that because for each and every
- 16 sale, there's a purchase order and that purchase order
- 17 includes the essential terms. The identification of the
- 18 product, quantity, price, shipping, et cetera.
- 19 However, you don't have a master supply
- 20 agreement for every sale. The converse is not true.
- 21 So if I can go to the next slide.
- 22 Well, we had some -- let me just pause for a
- 23 moment. We -- we have a bit of deposition testimony
- 24 that -- that confirms, in fact, there were no sales
- 25 without purchase orders every single time.

1 And then go to Slide 21. 2 Again, the purchase orders that exist for every single one of the sales. 3 4 Please continue. 5 It turns out, however, there is not a master 6 supply agreement for all of the sales. So MSI and 7 MAPL's last supply agreement with its largest customer, 8 Western Digital, expired in June of 2000, very early in 9 the damages period, and that agreement has never been --10 has never been renewed. 11 THE COURT: June of 2000 or June of 2007? 12 MR. CORDELL: Thank you, Your Honor. I 13 can't read -- I can't read my own slides. 14 But the reality is that was years ago, and 15 there are substantial damages that -- that have accrued that Lake Cherokee is seeking under this master supply 16 17 agreement theory without acknowledging that, in fact, 18 that agreement has long been gone. And 40 percent of 19 their damages base is comprised of MAPL sales to 20 Western Digital after that date. They cannot point or 21 take any comfort in a master supply agreement. 22 there's more. 23 THE COURT: What do you think the effect of 24 this provision in these master supply agreements that

is -- for example, in the Seagate case, specifically

- 2 California wherein the other master supply agreement
- 3 where they agree that the law of New York will be the
- 4 applicable law? What -- what impact, if any, do you
- 5 believe that has as to this issue?
- 6 MR. CORDELL: As I read the cases dealing
- 7 with this extraterritoriality issue, Your Honor, I -- I
- 8 do see that -- that Courts will sometimes look at a
- 9 totality of circumstances, and that might be one of the
- 10 circumstances. But that's not the one that they
- 11 normally point to. They normally point to things like
- 12 the place of delivery, the place of manufacture, the
- 13 place of payment, the parties on either side of the
- 14 transaction.
- 15 THE COURT: I've read Transocean, and its --
- 16 its related cases. I understand what you're saying.
- 17 MR. CORDELL: The -- the reality is we often
- 18 name -- name a body of law that govern a relationship
- 19 primarily because we either understand it or both
- 20 parties sort of take it as a -- as a -- as neutral
- 21 jurisdiction. I've had agreements that name French law,
- 22 name countries outside of the U.S. So it's not -- I
- 23 don't think it's dispositive.
- 24 THE COURT: Would you agree with me,
- 25 counsel, that given that there's a clear presumption

- 2 when you boil it all down, the issue comes down to do
- 3 these products harm the patentholder in this country and
- 4 do they harm the patentholder in this country because
- 5 those products come into this market and compete against
- 6 products that are properly licensed, as opposed to
- 7 products that don't ever come into this country, don't
- 8 ever impact the value and the rights of the
- 9 patentholder's intellectual property and, therefore, are
- 10 not upon properly subject to a damages calculation?
- 11 Don't you think at the end of the day, that's what this
- 12 is all about?
- 13 MR. CORDELL: I do think that was the focus
- of, for example, the Power Integrations litigation, and
- 15 that was tried by one of my partners on the Plaintiff's
- 16 side, so he tried everything he could to address exactly
- 17 what the Court was identifying. It's this motion notion
- 18 that -- that somehow the patentee had been harmed by
- 19 these acts.
- 20 And there, it was a little bit different for
- 21 two reasons. Number one, it was a lost profits case,
- 22 and so the case that Power Integrations was making was,
- 23 well, regardless of where you made the sales, we had to
- 24 compete with you because this is a global market, and so
- 25 when you made a sale in Taiwan, you diminished our

1 ability to -- to maintain our price here because we --

- 2 we have to compete in a global market.
- 3 That was rejected by the Federal Circuit,
- 4 and they said, sorry, whatever acts happened over there
- 5 happened over there. We can't read that into your
- 6 damages here in the States. But there was another
- 7 significant difference, and that is in Power
- 8 Integrations, they had an inducement claim, and so they
- 9 were -- they were arguing that the Defendant had induced
- 10 infringement in the States and that that also caused
- 11 damage overseas. That's not true here. There's no
- 12 inducement claim here. There's no offer for sale claim
- 13 here.
- 14 THE COURT: Is there a claim of indirect
- 15 infringement?
- 16 MR. CORDELL: No. That has been waived, I
- 17 believe, in the pre-trial order. It's -- it's been
- 18 taken out of the case, which is -- which is an important
- 19 distinction.
- 20 But I -- getting back to the Court's
- 21 fundamental question, yes, we -- we want the patent laws
- 22 to protect patent rights. We want people to -- to honor
- 23 those. We want them to do it, but we also want due
- 24 process to come into it such that if Lake Cherokee feels
- 25 like it's being damaged by MAPL sales overseas that are

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1 being imported into this country, there are remedies for
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- 2 that. But they're -- they lie against MAPL. They don't
- 3 lie against MSI.
- 4 There are -- you know, I hate to give my
- 5 opponents ideas, but the International Trade Commission
- 6 will stop imports of those kinds of things. There are
- 7 different ways you can deal with the exact precise harm
- 8 that I think the Court identified that don't require us
- 9 to -- to disregard the corporate forums and to hold
- 10 accountable a sister company for the acts of its
- 11 overseas affiliate. Again, that's just not in the law.
- 12 And -- and the Court is exactly correct,
- 13 there is a presumption against extending the reach of
- 14 U.S. law extraterritoriality. There's got to be some
- 15 compelling interest in the cases that tell us that --
- 16 that would justify that kind of departure. And we just
- 17 don't see it. We don't see it in Power Integrations.
- 18 Again, my partner tried, I think, everything he could to
- 19 try to extend that breach and was -- as told no.
- THE COURT: What else, counsel?
- 21 MR. CORDELL: Just a couple of other quick
- 22 points. So I talked about the Western Digital agreement
- 23 expiring in 2007. The master supply agreement between
- 24 MAPL and Seagate had expired between 2005 and wasn't put
- 25 back into place until 2008. Again, a large number of

1 sales happened during this where the only document were

- 2 the purchase orders.
- 3 Next slide.
- 4 We also have the fact that the master supply
- 5 agreements don't reach all of the products that are
- 6 accused. So there is a -- there is a product list
- 7 attached to the master supply agreements, but it is a
- 8 subset of the accused products in this case. And so for
- 9 specific models of -- of the accused products, there
- 10 will be no master supply agreement.
- 11 Next slide.
- However, there will be a purchase order.
- 13 And at Slide 25, Your Honor, we -- we list out the
- 14 particular products that the master supply agreements --
- 15 this one is -- is the Seagate example, that -- that
- 16 reach -- and yet this is a small subset of the products
- 17 that are actually accused in this case.
- 18 And so when Lake Cherokee stands up and
- 19 says, well, wait a minute, this master supply agreement
- 20 is what really governs it, they have to answer to the
- 21 fact that it's been out of -- out of force for years,
- 22 big hiatus period, and that it doesn't reach all the
- 23 products for which there is a purchase order, one
- 24 between MAPL and Seagate for each and every one of these
- 25 sales.

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1
                 Next slide.
2
                 And I -- I won't take the Court -- the Court
3
     is clearly familiar with the cases here, but the reality
4
     is that what we -- what we should be focused on is where
5
     the fundamental aspects of the contract take place, the
6
     identification of the products, the pricing, the
7
     delivery, the -- the specification. Those are the kinds
8
     of things that ought -- ought to be the focus, and here
9
     it is the purchase orders. That is the first time where
10
     a party is obligated to take a product and a party is
11
     obligated to supply the product and the name of the
12
     contract provided.
13
                 So with that, if there are any other
14
     questions, I'll cede the podium.
15
                 THE COURT: No. Now, as I understand it,
16
     there's also a part of this motion that has to do with
17
     the issue of marking. Do you want to address that?
18
                 MR. CORDELL: Well, I was going to have one
19
     of my partners do that, Mr. Colaianni. Would the Court
20
     prefer that, or should we --
21
                 THE COURT: Well, if you're not prepared to
22
     address that now, then I'll hear the Plaintiff's
23
     response to the extraterritoriality, and then we'll take
24
     up the marking next.
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MR. CORDELL: Thank you, Your Honor.

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1
                 THE COURT: Let me hear from the Plaintiff.
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                 MR. DOVEL: Your Honor, we're here on
     summary judgment which means we're here on a factual
 3
 4
     record based on the evidence that's been submitted. In
5
     their reply, Marvell said that they are not disputing,
 6
     for purposes of this motion, any of the facts that we've
7
     set forth in our opposition that we've supported with
8
     evidence. And those facts are very different than what
9
     Marvell was just arguing, Your Honor.
10
                 None of the sales are made by MAPL. In
11
     fact, in the factual record on this motion, Marvell
12
     itself did not pre -- present any evidence that a sale
13
     was made by MAPL. The sales entity for all the sales is
14
     MSI. That's why we sued MSI. It's the sales entity,
15
     not MAPL.
16
                 All of the chips are sold pursuant to a
17
     requirements contract. That's Fact 9. It's -- it's
18
     several facts that go together, but Fact 9 sort of
19
     captures that.
20
                 Your Honor, there are master supply
21
     agreements that -- for a portion of the chips, and what
22
     happens is early in a relationship, for example, with
23
     Western Digital, the parties are getting to know each
     other. They do this formal written long form agreement.
24
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But that long form agreement is only putting down in

1 writing in a long format what they've already agreed to,

- 2 which is they've agreed upon the chip that's going to be
- 3 sold, the specification. That's a long process.
- 4 They've negotiated and agreed upon the price. And then
- 5 they would do that long form.
- But in all cases, even when they didn't do
- 7 the long form, they did reach agreement on
- 8 specification, price, and that the quantity would be
- 9 the requirements of Marvell.
- 10 One thing that Marvell -- left out of
- 11 this -- this whole notion here is that these are not
- 12 simple contracts where it's we're going to sell you a
- 13 hundred units. Here they are. The contracts in every
- 14 single case are requirements contracts. We've got
- 15 undisputed testimony on that, Your Honor. In every
- 16 single case, Marvell was awarded a design win after it
- 17 reached agreement on specification and price, meaning
- 18 that Marvell had agreed to provide all requirements for
- 19 that particular hard drive product and the hard drive
- 20 maker had agreed to purchase all requirements from
- 21 Marvell.
- 22 So at that point, there was a binding
- 23 contract. And, again, some of those were reduced to
- 24 formal -- long form documents, and each one of them,
- 25 they, again, say this is a requirements contract. It's

- 1 not, well, we might buy some. You know, Seagate or
- 2 Western Digital was required to buy all chips for that

- 3 product.
- 4 The number would be determined in the
- 5 future, which is the -- the nature of a requirements
- 6 contract. And how is that number determined? Those
- 7 were the purchase orders. The purchase -- purchase
- 8 orders are fulfilling the requirements contract.
- 9 They're fulfilling orders. Hey, we need a thousand of
- 10 them, we need 10,000 and so on. The price would be the
- 11 price that had been agreed upon unless the parties then
- 12 negotiated a different price, and the -- the pattern and
- 13 the habit, the custom in this industry was the price
- 14 negotiations would happen approximately every quarter,
- 15 and the price would go down over time.
- 16 But even those agreements were reached with
- 17 MSI, not MAPL. The key fact, Your Honor, is that all of
- 18 the sales activity was performed by MSI, or
- 19 substantially all of it, and it was all performed by MSI
- 20 in the United States. And what the cases require is
- 21 that we have essential sales activity in the U.S. And
- 22 that's the holding of the MEMC case, the Federal Circuit
- 23 2005.
- 24 In that case, Your Honor, there was product
- 25 that was delivered overseas. It was manufactured

1 overseas. The Federal Circuit didn't say, well, that's

- 2 enough, therefore, delivered overseas, sold overseas,
- 3 there's no sale in the U.S.
- 4 What the Federal Circuit reasoning is -- its
- 5 fresh reasoning was that the delivery overseas is not
- 6 sufficient to preclude there from being a sale in the
- 7 forum. Delivery outside the forum is not sufficient to
- 8 preclude sale inside the forum. And they said, we have
- 9 to, in addition, determine whether there were any
- 10 essential sales activities, and they specifically
- 11 identified agreement on price and negotiation of price.
- 12 Was agreement on price, negotiation of price done in the
- 13 United States?
- In that case, only because -- and this is
- 15 the language of the Federal Circuit -- all essential
- 16 sales activities was outside the United States, the
- 17 Court then could conclude that there was no sale in the
- 18 U.S. But the Court in its express reasoning -- that's
- 19 its holding -- was that a delivery outside of the U.S.
- 20 was not sufficient to keep it out. We've got to look at
- 21 activity within.
- 22 And five District Courts that have
- 23 considered this issue after that have all reached the
- 24 same -- same conclusion that there can be a sale in the
- 25 U.S. even though the product never reaches the United

- 2 activities happened in the U.S.
- 3 THE COURT: Talk to me, counsel, about the
- 4 distinction made in the briefing as to these chips that
- 5 are manufactured outside the United States, sold and
- 6 delivered outside the United States, but talk to me
- 7 about the then fork in the road where a portion of them
- 8 find their way into products that are then sold back
- 9 into the United States market and the other portion find
- 10 their ways into products that are never sold back into
- 11 the United States market.
- 12 To the extent the Court views that as an
- 13 important distinction, how do you intend to prove to the
- 14 jury in this case which portion of these chips come back
- 15 into the United States and compete against the
- 16 patentholder's rights, as opposed to that portion that
- 17 never come back into the United States.
- 18 MR. DOVEL: That will be the opinion of our
- 19 expert opinion, Mr. Mills, who's done an analysis to
- 20 come up with a very reliable estimate of percentage.
- 21 What he did was go out and get data from the customers
- 22 of Marvell -- that's the immediate customers and
- 23 downstream customers -- on the percentage of products
- 24 that were imported into the U.S. by product segment, and
- 25 then use those percentages, applied them to Marvell's

- 2 slight underestimate. There are certainly more chips
- 3 that are imported. It's more than -- I think the number
- 4 they came up with is around 25 percent. It's probably
- 5 closer to 40, but he used the -- the data that he had to
- 6 identify at least 25 -- at least 25 or 27 percent come
- 7 into the U.S. So that will be done with expert
- 8 testimony, Your Honor.
- 9 THE COURT: How -- how do you argue that MSI
- 10 is the seller of these products, as opposed to MAPL when
- 11 the purchase orders fairly uniformly reflect that the
- 12 purchase order -- not the master sales agreement, but
- 13 the specific purchase orders is placed by Seagate,
- 14 Western Digital, whoever, with MAPL, as opposed to MSI?
- 15 MR. DOVEL: Your Honor, the purchase order
- 16 is not the sale. The sale occurs when the parties have
- 17 reached agreement on what is the thing we're going to be
- 18 selling, what's its price going to be, and are you going
- 19 to be providing all chips? Is this going to be a
- 20 requirements contract? When you've reached agreement on
- 21 those three things, we have a contract of sale.
- 22 THE COURT: So in other words, you want me
- 23 to focus on the master sales agreement and not focus on
- 24 the purchase order, and opposing counsel wants me to
- 25 focus on the purchase order and not focus on the master

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1 sales agreement?
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- MR. DOVEL: I think that's right, Your
- 3 Honor. The purchase orders --
- 4 THE COURT: And the Court believes they're

- 5 both important.
- 6 MR. DOVEL: They're important, but let me
- 7 explain, Your Honor, the relationship between the two.
- 8 And this is all from the Marvell -- this is Marvell's
- 9 witnesses, Marvell's testimony, Marvell's documents.
- 10 The sales process is the process that I
- 11 described, and then they have the fulfillment of the
- 12 contract. It's -- if I was going to buy something, you
- 13 know, for example, online, I -- I picked out what I
- 14 wanted to buy, I gave them my credit card information.
- 15 At that point, we've got the sale.
- 16 And then there's something called product
- 17 fulfillment, and that is simply the shipping of the
- 18 product to the party. And that's all that MAPL is
- 19 involved with. It's called product fulfillment. And
- 20 even the fulfillment of the purchase orders, Your Honor,
- 21 is controlled by MSI. It's under the management --
- 22 direct management of MSI's sales force.
- 23 So although the -- the purchase order is a
- 24 factor to be considered, it's not a contract. The
- 25 contract of sale occurs much earlier, and the evidence

- 2 undisputed is that in every single case, there is no
- 3 purchase order unless there has been previous to that a
- 4 contract of sale, that is, an agreement on per -- on
- 5 price, terms, and a -- and a commitment to a
- 6 requirements contract in every single case.
- Now, they point out that there's a purchase
- 8 order -- purchase orders that are made to MSI directly.
- 9 Those are not production purchase orders, Your Honor.
- 10 Those are purchase orders that are done for test chips
- 11 that are part of the sales process. In other words, MSI
- 12 is going to provide to the customer some samples of the
- 13 chips so that they can test them to verify that these
- 14 are what they want to buy. That's what those are about.
- 15 It's after that point that they then reach agreement on
- 16 the price for production and they get the commitment to
- 17 a requirements contract. And at that point, they have
- 18 an agreement under Federal Circuit law, Your Honor.
- 19 THE COURT: How do you then respond to
- 20 language like that used by the Federal Circuit in the
- 21 Transocean opinion where they cite the Litecubes' case
- 22 and say -- referring to Litecubes, there we held the
- 23 sale does not occur -- does not only occur in a single
- 24 point where some legally operative act took place. We
- 25 may also consider other factors, such as the place of

1 performance. It sounds like both of you are wanting me

- 2 to look at one particular place, be it the purchase
- 3 order on the one hand or the master sales agreement on
- 4 the other hand and say, ah-ha, that's where the sale
- 5 took place.
- 6 MR. DOVEL: Here's the distinction, Your
- 7 Honor.
- 8 THE COURT: It looks like to me it is a
- 9 totality of the facts and the operative context, not
- 10 just a single point.
- 11 MR. DOVEL: You're right, Your Honor. It's
- 12 the totality, and it's not a single point. But there's
- 13 an important distinction. What the Federal Circuit
- 14 looks at is are there sufficient -- is there sufficient
- 15 sales activity in the U.S.? In other words, it's not
- 16 the case that you have to have the same test every time.
- 17 There are different sets of facts that can happen in the
- 18 U.S. that will give rise to a U.S. sale.
- 19 So it's true that we look at negotiation,
- 20 price, agreement, fulfillment of the purchase orders,
- 21 place of delivery, we can look at all those things. And
- 22 the test that the Federal Circuit was emphasizing in
- 23 Litecubes is if any of those is a sufficient amount of
- 24 activity in the U.S., that is enough to give us a sale.
- 25 If we just have the buyer in the U.S., that gives us a

- 1 U.S. sale. If there's just delivery in the U.S., that
- 2 gives us a U.S. sale. If there is agreement on price in

- 3 the -- in the U.S., that gives us a U.S. sale. We can
- 4 look at that totality, but sale happens at several
- 5 places. When you have a sale, part of the sales
- 6 activity's in the U.S., part of it's in Singapore, part
- 7 of it's in Taiwan. We have sales activities several
- 8 places.
- 9 And the test with the -- under the
- 10 Litecubes' case is, is there sufficient activity here?
- 11 The sale happens in more than one place, and as the
- 12 Litecubes' Court held, in that case, it did happen in
- 13 that particular forum, but not necessarily only there.
- 14 If the facts had been reversed, it still would have been
- 15 a U.S. sale. In other words, we don't need delivery.
- 16 We don't need negotiation. We can have either one.
- 17 THE COURT: Let me ask you this, counsel?
- 18 My reading of your complaint indicates that you had
- 19 allegations of induced infringement. What -- what live
- 20 theories of infringement are before the Court at the
- 21 time of trial? Is there a live claim for inducement?
- 22 Is there an indirect infringement allegation? Is it
- 23 solely a direct infringement case? Tell me how this
- 24 case is postured at this juncture as we get ready to
- 25 pick the jury?

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1
                MR. DOVEL: Your Honor, it's a direct
2
     infringement case. It's about selling the accused
3
     chips, which is an act of direct infringement, act of --
4
     they sell the accused chips.
5
                 THE COURT: So it's a direct infringement
6
     case only?
7
                 MR. DOVEL: Yes, Your Honor.
8
                 THE COURT: Only? That's what you're
9
     telling me?
10
                 MR. DOVEL: Yes, Your Honor.
11
                 THE COURT: Okay. What other argument do
12
     you have for me on this motion?
13
                MR. DOVEL: I think I've addressed the
14
     arguments that were made by Marvell. Unless you have
15
     any other questions, submit.
                 THE COURT: All right.
16
17
                MR. CORDELL: Brief rebuttal, Your Honor?
18
                 THE COURT: Yes, Mr. Cordell, go ahead.
19
                 MR. CORDELL: So I -- I -- I think the Court
20
     has -- has got the -- you know, has got the dispute
21
     squarely in front of it. They say it's the master
22
     supply agreements. We say it's the purchase orders.
23
     And there -- there -- I can imagine there could be an
24
     analysis where we go through and we sort of award points
     and weigh each one. But we can't get away from the
25
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- 2 requirements contract and that there are all these
- 3 things that are shipped, we can read that Seagate
- 4 agreement until our eyes fall out, and we won't be able
- 5 to determine what quantity of the products are to be
- 6 shipped. We won't be able to determine even the
- 7 characteristics of the product because that agreement
- 8 anticipates that they will go off and develop new
- 9 things.
- There are provisions in that agreement for
- 11 collaboration where they test new designs and they're
- 12 putting new things in place. So it's not only a
- 13 question that we don't know how many or what the real
- 14 price is. As Mr. Dovel said, they -- they adjusted the
- 15 price continuously through the relationship. We don't
- 16 even know what products are being delivered.
- 17 So to call it a requirements contract, at
- 18 least in my view, is a huge stretch because it doesn't
- 19 say that Seagate will hereby buy everything it ever
- 20 needs in the future from Marvell. It says under certain
- 21 circumstances, it will take certain capacity if it gives
- 22 MAPL the -- the -- the heads up that it's going to
- 23 require these kinds of things, and there's lots of ifs
- 24 and ands in there.
- 25 But I -- I would challenge Mr. Dovel to

1 point to a place in the contract that says that there

- 2 will be 600,000 units per month delivered. It's not
- 3 there. It's not there. Because the process anticipates
- 4 that the purchase orders are the actual mechanism for
- 5 moving the goods.
- 6 The -- he also gave his comments about
- 7 the MEMC case, which I -- I kind of like because the
- 8 Court in MEMC finds that there were no extra -- I mean,
- 9 there were no U.S. sales. They found it -- they found
- 10 essentially for the party in Marvell's position there,
- 11 despite the fact that there was activity in the States,
- 12 despite the fact that there were meetings in Austin, and
- 13 going back and forth.
- 14 Much of the issue in the MEMC case had to do
- 15 with whether or not there was an act of direct
- 16 infringement. It doesn't exactly speak to the same
- 17 damages issue in quite the same way.
- 18 But they looked at those kinds of factors,
- 19 but MEMC says, you look at where the product was
- 20 delivered. You look at where the pricing was finally
- 21 agreed upon. Those are the kinds of -- of factors that
- 22 MEMC values, and we -- we would agree with that.
- 23 The -- and just if I -- if I can just show
- 24 one more slide which I -- which I neglected to do, which
- 25 is the Halo Court. Power Integration's trod this

- 1 ground, Your Honor. It was -- it was four square
- 2 evaluating where and when we could take extraterritorial

- 3 sales and -- and bring them in. And came out that, as
- 4 the Court pointed out, the statute says that they --
- 5 these acts have to be in the United States. The statute
- 6 presumes that we're only going to find redress for --
- 7 for U.S. acts.
- 8 And the Halo Court followed -- the Halo
- 9 Court, I'm sorry -- Halo applies Transocean, and the
- 10 cases that Lake Cherokee cited and found no liability
- 11 specifically looking at the purchase orders issued,
- 12 looking at the fact that at no point in transit or
- 13 otherwise did these products make it into the United
- 14 States.
- 15 Mr. Dovel, I think, correctly pointed out
- 16 that, yes, there are products that might make it here
- 17 through the actions of -- of MAPL's customers who will
- 18 incorporate them into hard drives and they may be
- 19 imported. We dispute how good that evidence is because
- 20 nobody really was able to get to the bottom of that, I
- 21 think, in discovery with the third parties.
- 22 But the reality is if that is an act of
- 23 infringement on -- for example, I'll pick on Hitachi
- 24 since they're licensed and they can't -- they can't
- 25 infringe, but if that was an act of infringement, it

2 infringement. They would be the ones who are importing

- 3 and using and selling in the United States an allegedly
- 4 infringing the article, not MAPL, not MSI.
- 5 And so when Power Integrations talks about
- 6 the fact that you may have had a territorial action some
- 7 time in the past, these manufacturer and sales
- 8 activities overseas cut off any liability. You can't
- 9 reflect that back to the designer of the product, for
- 10 example, and claim that that creates liability.
- If I could have that slide. I have a quote
- 12 from Power Integrations. Actually one more. Thank you.
- 13 Yeah, Power Integrations has not cited any
- 14 case law that supports an award of damages for sales
- 15 consummated in former -- foreign markets, regardless of
- 16 any connection to infringing activity in the United
- 17 States.
- 18 The point is that -- that these downstream
- 19 acts cut off whatever liability they think could have
- 20 been associated with MSI, and they've been unable to
- 21 address that.
- 22 And then one last point in that it has
- 23 always been -- been within Lake Cherokee's power to
- 24 avoid this issue. They could have brought claims
- 25 directly against MAPL had they so chosen and they -- we

- 2 of MAPL. We would have had MAPL's witnesses and had
- 3 them here before us.
- 4 But Lake Cherokee chose to do that. They
- 5 don't have an indirect case. They've got to prove
- 6 precise acts of infringement within the United States,
- 7 and that they simply can't do.
- 8 THE COURT: All right.
- 9 MR. DOVEL: Your Honor, briefly?
- 10 THE COURT: Thank you, counsel.
- I'll give you -- I'll give you a brief
- 12 response.
- MR. DOVEL: Your Honor, the Power
- 14 Integrations case is about stipulated sales that took
- 15 place in the U.S. and whether those could have caused
- 16 other sales outside the U.S. Here, all the sales that
- 17 we are accusing are sales in the U.S. We are not
- 18 seeking to then get sales that took place outside the
- 19 United States, based upon sales in the U.S. Every sale
- 20 that we are accusing was closed, consummated, done in
- 21 the U.S. So there's not an issue about any cutting off
- 22 of foreign activity.
- The act of a sale, the act of manufacturing,
- 24 the act of using, and the act of importing are four
- 25 separate infringing acts. It's binding Federal Circuit

1 law. The sale takes place by one actor. The

- 2 manufacturing by a different actor. The use by a
- 3 different actor. The importing by another one. Each

- 4 are separate infringing acts. A sale all by itself is
- 5 an infringing act. It doesn't require delivery of the
- 6 product, use of the product, or importing it.
- 7 Thank you, Your Honor.
- 8 THE COURT: All right. Well, the Court's
- 9 considered this issue at length and carefully read the
- 10 briefing of the parties on this point. And having heard
- 11 the argument, the Court's ruling on this is as follows:
- 12 The Court finds that as to that portion of
- 13 the product and the sales at issue in this case, which
- 14 without question never entered the United States market,
- 15 that being those products that were manufactured and
- 16 delivered outside the United States, placed into
- 17 finished products of other companies, be it Seagate,
- 18 Western Digital, or whoever, and those products never
- 19 entered the stream of commerce in the United States,
- 20 that the presumption against extra --
- 21 extraterritoriality applies and that those sales do not
- 22 constitute infringement under Federal Law Section 271.
- 23 And those are going to be excluded in this trial as a
- 24 part of the base of the damages asserted by the
- 25 Plaintiff.

1 However, as to that portion of these sales 2 that do find their way back into the United States and 3 do compete with and potentially harm the holder of the 4 patents-in-suit, the Court finds that there are existing 5 questions of fact there that preclude at this juncture a 6 granting of summary judgment. And the Court will allow 7 that portion, be it 22, 23 percent, whatever the 8 evidence shows, as being the base for damages in the 9 Plaintiff's case during the trial. 10 And the Court will listen carefully to the 11 evidence on these matters through the trial, and at the 12 end of all the evidence, I'm sure there will be motions 13 for judgment as a matter of law. And at that point, the 14 Court will have much better guidance as to the surviving 15 issue as to that 22, 23 percent that comes back into the United States and as to whether that's properly 16 17 submittable to the jury or not. 18 At the end of the day, the statute in 19 question is about protecting against harm to holders of 20 United States patents. And where that product is sold 21 and comes back into the market of the United States and 22 takes sales away from or potentially harms the holder of 23 those patents, then I believe the spirit of the law is 24 to provide a means to protect that patentholder. But 25 where those sales are generated such that the product is

- 2 United States market, the Court sees no viable means to
- 3 get beyond the prohibition on or the presumption against
- 4 extraterritorial damages because in those cases, the
- 5 holder of the intellectual property is not subject to
- 6 harm or injury because the rights protected by that
- 7 patent are not competed against when those products
- 8 never entered the stream of commerce in this country.
- 9 So for those reasons, the Court grants the
- 10 motion for summary judgment as to the portion clearly
- 11 not entering the stream of commerce in the United
- 12 States.
- 13 As to the portion that does enter the stream
- 14 of commerce in the United States, the Court finds that
- 15 there are surviving material issues of fact that
- 16 preclude the granting of summary judgment at this
- 17 juncture, and the Court denies the Defendants' motion
- 18 for summary judgment in that regard.
- 19 All right. With that ruling, I'll take up
- 20 the argument on the marking issue. And I'll hear from
- 21 the movant on that.
- 22 MR. COLAIANNI: Good afternoon, Your Honor.
- 23 THE COURT: Good afternoon. You may
- 24 proceed.
- MR. COLAIANNI: Joseph Colaianni for

1 Defendant Marvell Semiconductor, Inc.

2 There is a portion of MSI's summary judgment

- 3 motion that deals with marking. And there -- this
- 4 portion of the motion deals with Marvell's motion to
- 5 limit the scope of Lake Cherokee's asserted damages
- 6 base -- based on -- in part, on Lake Cherokee's failure
- 7 to mark. In effect, it seeks to limit the damages to
- 8 only post-suit damages.
- 9 THE COURT: I understand that, and I
- 10 understand it's the conduct of Lake Cherokee's
- 11 predecessors in title that's at issue.
- 12 MR. COLAIANNI: That's correct, Your Honor.
- 13 This motion, as -- as the Court is aware, is
- 14 closely related to a motion in limine that Lake Cherokee
- 15 filed which seeks to prevent Marvell from entering any
- 16 evidence relating to a failure to mark defense. And I'm
- 17 happy to address the issue relating to the motion in
- 18 limine, as well, now if that would be the Court's
- 19 preference, or we could do that separately.
- 20 THE COURT: No. What I want you to address
- 21 for me is why Marvell never raised this in its responses
- 22 to interrogatories until a supplemental answer was given
- 23 months after the close of discovery in this case, and
- 24 for the first time only then raised the complaint about
- 25 a failure to mark.

```
MR. COLAIANNI: Yes, Your Honor. This issue
1
2
     arose with -- well, the issue began with the answer of
3
     the complaint. Marvell in its answer to the complaint
 4
     stated that it intend -- that it claimed limitation on
5
     the statutory damages based on Sections 286 and 287
6
     which deals with marking. This was -- this was pled as
7
     an affirmative defense in -- in the answer of the
8
     complaint back in 2010. Lake Cherokee --
9
                 THE COURT: I didn't ask you about the
10
     complaint or the answer to the complaint. I asked you
11
     about the answer to the interrogatories.
12
                 MR. COLAIANNI: Yes, Your Honor.
13
                 THE COURT: Where you reversed the right to
14
     respond later and then responded after the close of
15
     discovery for the first time addressing the marking
16
     issue.
17
                 MR. COLAIANNI: Yes, Your Honor.
18
                 In response to Lake Cherokee's Interrogatory
19
     No. 18, this was the interrogatory which Lake Cherokee
20
     sought contentions from MSI relating to the marking that
     was raised in -- in the answer. We originally answered
21
22
     that interrogatory through -- by objecting, and we --
23
     the reason for the objection -- the basis for the
24
     objections were that this is a burden -- mark -- this
```

mark is an issue. It's Lake -- it's Lake Cherokee's

- 2 marking. It has the burden to show for the period of
- 3 damages upon which it seeks -- the period of time on
- 4 which it seeks damages that it, in fact, marked, if it
- 5 had an obligation to mark. This is -- this is not a
- 6 defense in the sense that it's a burden of the
- 7 Defendant. It's Lake Cherokee's burden if it's seeking
- 8 damages over a period of time.
- 9 THE COURT: As I read the interrogatory,
- 10 counsel, it asked you to respond to the issue of marking
- 11 and did you believe marking was an issue in this case.
- 12 It didn't ask who had the burden of proof. It clearly
- 13 asked you to identify, as proper discovery does, what
- 14 are the -- what are the operative issues and disputes in
- 15 this case. And your client opted to not substantively
- 16 respond to that question until an amendment long after
- 17 the close of discovery when the Plaintiff was then
- 18 unable to pursue development of your response -- your
- 19 amended response, through the discovery process.
- 20 And quite honestly, I find that that is an
- 21 attempt to lay behind the log on the part of Marvell and
- 22 that it would, if allowed, cause substantial and
- 23 unjustified prejudice to the Plaintiff, and I'm going to
- 24 deny the motion for summary judgment based on a late
- 25 answer after the close of discovery which has a clear

I'm not going to debate with you who does

- 3 and doesn't have the burden of proof. I think you
- 4 forfeited the right to urge this because of the way you
- 5 acted during the discovery process. And I'm going to
- 6 strike the failure to mark as a defense to pre-suit
- 7 damages by the Defendant in this case.
- And I don't need any more argument on that.
- 9 I understand what happened here. That's my ruling.
- 10 MR. COLAIANNI: Thank you, Your Honor.
- 11 THE COURT: All right. Next, let's take up
- 12 Marvell's request -- well, we have a pending request for
- 13 Marvell for a hearing on the royalty base, or in the
- 14 alternative for a motion on the bench trial. It appears
- 15 to me that that may now be in large part moot by what
- 16 the Court's ruling has been on the prior summary
- 17 judgment.
- 18 Counsel, you still believe this is an issue
- 19 I need to take up and hear argument on?
- 20 MR. CORDELL: Just briefly, Your Honor.
- 21 Ruffin Cordell for Marvell.
- 22 The -- the Court mentioned that it would
- 23 like to hear the evidence as it comes in during the
- 24 trial to $\operatorname{--}$ to provide any further rulings on the $\operatorname{--}$ on
- 25 the 22 percent. That's -- that's certainly a viable

```
1
    approach.
2
                 THE COURT: I -- I listen to all the
     evidence during the trials. That's what I'm here for.
3
                 MR. CORDELL: The -- you know, the bench
4
5
     trial, we thought, might be a -- might be a creative way
6
     to deal with that issue. But the Court always holds the
7
     power to -- to make these rulings. So it's -- it's
8
     really at the discretion of the Court. We still believe
9
     it's a good idea, but we understand with the schedule,
10
     that that might be difficult.
11
                 THE COURT: I think in light of the facts,
12
     particularly the Court's prior ruling, this is something
13
     that will naturally flow through the trial of the
14
     case-in-chief, and there's no need for a separate bench
15
     trial. To the extent this is still a live motion and
16
     not mooted by my prior ruling, I'm going to deny the
     application under this pending motion.
17
18
                 All right. That brings us to first the
19
     first of several Daubert motions. We're going to take a
20
     10-minute recess, and then we'll come back and take up
21
     the next matter, starting with the Daubert motion on
22
     Robert Mills.
23
                 The Court will stand in recess.
24
                 COURT SECURITY OFFICER: All rise.
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(Recess.)

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1
                 COURT SECURITY OFFICER: All rise.
2
                 THE COURT: Be seated, please.
                 All right. We'll next take up Defendant
3
4
    Marvell's Daubert motion regarding Plaintiff's expert
5
     Robert Mills, and I'll hear from the movant Defendant in
 6
     that regard.
7
                 MR. CORDELL: Thank you, Your Honor. Ruffin
8
     Cordell for Marvell. May it please the Court.
9
                 So we are here to talk about the Daubert
10
     motion with respect to Mr. Mills -- if I can have the
11
     next slide.
12
                 The Court is -- is certainly very familiar
13
     with the standards here. I'm not going to belabor that.
14
     But the reality is that the thing that marks Mr. Mills'
15
     analysis is that he has -- he has a great deal of real
     world evidence at his disposal. He's got a number of
16
17
     agreements. He's got sales agreements. He's got
18
     license agreements. He's got technology agreements.
19
     And he rejects it all in favor of -- we'll call them
20
     novel theories where he -- he labors mightily to try to
21
     find a substitute for this real world evidence. And
22
     that simply doesn't meet the Daubert standard.
23
                 Next -- next slide, please.
24
                 So his -- his damages demand was 858
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million. It will come down substantially based on -- on

1 the Court's ruling. But the thing to focus on here is

- 2 that 8 percent royalty. In my experience doing
- 3 electronics cases, I have never ever seen a royalty this
- 4 high. He has set a new record for me at least.
- 5 THE COURT: Is that supposed to form a basis
- 6 for my motion -- my ruling?
- 7 MR. CORDELL: If it would, Your Honor, I'd
- 8 be -- I'd be honored, but -- but the reality is that I
- 9 think -- I think Mr. Mills knows this, too. And I think
- 10 that this is a product of -- of true results-oriented
- 11 analysis. He -- he was trying to get to high numbers,
- 12 and -- and he did.
- There -- he -- his methodology really
- 14 devolves two methods. One brought him to 37 cents a
- 15 chip, the other one 41 cents a chip. But as I
- 16 mentioned, neither really based on real world
- 17 evaluations.
- Next -- next slide, please.
- 19 He -- he chose to ignore -- he looked at
- 20 dozens of agreements in this case. He looked at
- 21 agreements between Lake Cherokee and several companies.
- 22 He looked at agreements between the prior patentholders
- 23 and several companies. He looked at agreement with
- 24 Marvell and several companies. And remarkably, not a
- 25 single one of them formed his analysis. He was able to

- 1 reject every single license, sale, or technology
- 2 agreement. So we'll -- we'll spend some time talking

- 3 about that.
- 4 Number two, he -- he doesn't do any
- 5 apportionment here. We've been told repeatedly by the
- 6 Federal Circuit in Microsoft, in Uniloc, in
- 7 LaserDynamics that apportionment is -- is absolutely
- 8 required, unless you can -- you can prove up the entire
- 9 market value rule. There's no issue of EMV here, so he
- 10 needed to do the apportionment.
- 11 And then, finally, he -- he doesn't -- he
- doesn't go into the smallest salable unit, and I'll
- 13 show -- I'll show the Court that.
- Next -- next slide.
- So let's start with the real life
- 16 transaction. And the Court's seen some of this in our
- 17 briefings, so I won't belabor it. But the reality is in
- 18 2004, with the -- the hypothetical negotiation was just
- 19 a few years before this, and there was a sale by Cirrus
- 20 Logic to Broadcom of 36 patents, including those in
- 21 suit. And, Your Honor, if I might pause for a moment
- 22 and ask my colleagues.
- Some of this may be confidential? No?
- 24 Okay. They took care of it. My apologies, Your Honor.
- 25 I'm clear, violating the protective order is a bad idea,

- 1 so I'll try to prevent that.
- 2 36 patents, including these two for 18
- 3 million in 2004. So that's proximal to the hypothetical

- 4 negotiation date and included 36 patents. So one of the
- 5 things that I found remarkable about -- about Lake
- 6 Cherokee's briefing is they suggest, well, the sale of a
- 7 patent can often be less than the price of a license.
- 8 And I -- I'm -- I'm fascinated by that economic theory
- 9 that I could get a -- rights just to practice a little
- 10 part of the patent grant and pay more than buying the
- 11 whole thing outright. It defies logic. It defies the
- 12 case law.
- 13 THE COURT: Sounds like a good question for
- 14 cross-examination.
- 15 MR. CORDELL: It -- it -- it would be. It
- 16 would be. I was hoping the Court would put it to
- 17 opposing counsel, as well. I don't want to leave that
- 18 on the table.
- 19 I lost it. Is it confidential?
- 20 My apologies, Your Honor.
- 21 THE COURT: I'm happy to listen to your
- 22 argument without your PowerPoint presentation.
- MR. CORDELL: Yeah. Actually, I can't tell
- 24 my kids bedtime stories without PowerPoint, so it's a
- 25 flaw. There we go. So we've taken out the confidential

1 information.

- 2 There was a sale by Broadcom to Lake
- 3 Cherokee. The Court knows these numbers. Again,
- 4 that -- that marks what should be the absolute upper

- 5 bound of -- of any valuation in this case.
- 6 Next slide, please.
- 7 There were prior licenses in this case. So
- 8 the Court is aware that LSI was a Defendant. LSI is
- 9 Marvell -- Marvell's principal and really only
- 10 competitor in the re -- read channel market. And they
- 11 were a Defendant in this case. Their products were
- 12 accused of infringement side-by-side with Marvell's.
- 13 Their expert analysis went hand and glove with the
- 14 analysis with Marvell. And yet, despite the fact that
- 15 it was exactly these patents in this suit and it was
- 16 exactly this technology, it was exactly this market, it
- 17 was exactly these customers, Mr. Mills finds that it's
- 18 not relevant.
- 19 Now, I understand that -- that it was a
- 20 settlement agreement, and he may -- he may reject it on
- 21 that basis, but we'll have a -- we'll have a fight
- 22 about that, I suppose. But as the Court pointed out,
- 23 that's -- that could be the subject for testimony. If
- 24 Mr. Mills felt like this was -- this was a -- that the
- 25 settlement agreement is inappropriate because he had

- 2 the stand. But that doesn't mean that he shouldn't
- 3 consider it because, again, as we found out in ResQNet
- 4 and the legion of cases that followed, that oftentimes
- 5 these settlement agreements are the best valuation of
- 6 the technology because the technology is the same. We
- 7 don't have to get into debates about whether or not the
- 8 read channel product is similar to say, for example, the
- 9 ARM core that we'll talk about in a moment. It will
- 10 lose that entire debate. We don't have to talk about
- 11 whether these patents are sufficiently similar to others
- 12 that have been licensed in the field because it's the
- 13 same patents. And so as a valuation methodology, it
- 14 really is compelling evidence.
- 15 We also have the license between Lake
- 16 Cherokee and Hitachi to 18 patents, including the
- 17 patents-in-suit. And, again, the number is in the
- 18 briefing. But the reality is it's far, far less than
- 19 what Mr. Mills is asking for. And so rather than
- 20 dealing with it on the merits, he simply turns a blind
- 21 eye to that evidence and that violates.
- Next slide.
- 23 This Court has recognized that oftentimes
- 24 licenses relating to the same patents-in-suit can be a
- 25 valuable source for calculating reasonable royalty.

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1 And, again, that's -- that's good solid analysis. The
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- 2 reality is it's the same patents. It's the same
- 3 technology. It's the same product -- same products that
- 4 are out in the market.
- 5 Next slide.
- This was -- this was a -- this was an
- 7 entertaining bit from -- from Mr. Mills' report. In
- 8 attempting to -- to set aside the LSI license, he
- 9 actually says that you should set it aside because it
- 10 includes additional rights to the patents-in-suit. So
- 11 it's not -- it's not just that he doesn't like it
- 12 because it's a settlement agreement. He doesn't like it
- 13 because the amount of money that was paid was paid for
- 14 18 patents -- or I forget exactly what the number is --
- 15 20 something patents, and, therefore, you should just
- 16 disregard it completely.
- 17 What our expert did, Your Honor, is he
- 18 assumed that all of the value was attributable to these
- 19 two patents. He gave Lake Cherokee every benefit of the
- 20 doubt and suggested that you could attribute the entire
- 21 amount of consideration in the LSI agreement to just
- 22 these two patents.
- 23 But even then, Mr. Mills wouldn't do it. He
- 24 said, it's -- it's too confusing. It's too inflated.
- 25 It's really hard to follow his logic with respect to

1 that particular point.

- 2 Next slide.
- 3 The case law tells us that prior sales of

- 4 the patent suit -- patents-in-suit are absolutely
- 5 germane to a damages analysis. The reality is that if I
- 6 can buy the entire property outright for \$18 million,
- 7 that's got to be a ceiling on royalty damages. If I can
- 8 buy the property outright, it's got to be less -- I'm
- 9 sorry, more than it would cost me to rent is essentially
- 10 the analysis.
- 11 Next slide.
- 12 We also have the ARM analysis that Dr. --
- 13 that Mr. Mills turns a blind eye toward. Marvell's SoC
- 14 products, the accused products, include core
- 15 microprocessor designs and patents from ARM. ARM is a
- 16 well-known technology company out of the UK. They make
- 17 microprocessors. We would have -- we would have tried
- 18 a -- a case -- it would have been -- it would have been
- 19 here in June for -- for Apple against Microunity
- 20 relating to some ARM microprocessors. Very
- 21 sophisticated technology, very highly -- highly
- 22 functioning technology, and yet despite the fact that
- 23 this is very sophisticated, very core, very essential,
- 24 ARM's license agreements require a payment of 4 to 14
- 25 cents a chip, and that's in distinction to the very

1 narrow technology we're talking about here when we're

- 2 talking about error correction on a read channel
- 3 product. And yet Mr. Mills is able to stand before us
- 4 and ask for 39 cents a chip. It simply doesn't hold
- 5 water.
- 6 Next slide.
- 7 The fact that he looked at these dozens of
- 8 agreements, Your Honor, and found that none inform the
- 9 damages analysis really does scream out for Mr. Mills
- 10 being corrected under Daubert. The -- the reality is
- 11 these entire classes of agreements pad -- past licenses
- 12 to the patents-in-suit, the sales of the
- 13 patents-in-suit, the real life valuation of the central
- 14 technology are the kinds of facts that we want experts
- 15 to deal with.
- 16 He may minimize them. He may say, you know,
- 17 the -- the Marvell -- I'm sorry, the Lake Cherokee/LSI
- 18 agreement was -- was a sweetheart deal, and, therefore,
- 19 I'm going to give it less weight. He may say that the
- 20 ARM technology, I can't -- I can't really ascertain how
- 21 close it is in -- in terms of its comparability. And,
- 22 therefore, I'm going to minimize it. But what he can't
- 23 do is simply disregard it. And that's what he's done
- 24 over and over again.
- 25 So we found -- we are -- we are faced with a

- 1 situation that ResQNet warned us about, that if you
- 2 reject all these agreements, if you reject all of the --

- 3 the kinds of evidence that -- that Mr. Mills did, you
- 4 find yourself at sea and you find yourself without
- 5 probative, reliable valuation evidence. And that's --
- 6 that's what we'll get to in the next two -- two points
- 7 in the motion.
- 8 Next slide.
- 9 Just spoke to this without having the slide
- 10 up. It really is -- we really are -- are walking the
- 11 same facts that -- that ResQNet did.
- 12 Next slide.
- 13 So now let's talk about the smallest salable
- 14 unit. Mr. Mills had two bookends. He had 37 cents a
- 15 chip or 41 cents a chip, and he picked the middle of
- 16 that. And in -- and in order to get there, the first
- 17 thing he did is he used a -- he used an average revenue
- 18 number, and he said that it was \$4.64 is what -- is what
- 19 people at Marvell gets -- MSI or MAPL, whomever it is,
- 20 gets for an 88i SoC.
- Next slide.
- 22 LaserDynamics and a legion of cases, Uniloc,
- 23 Microsoft, AT&T, they go back, they tell us we must --
- 24 we must tie the patented feature to the smallest salable
- 25 patent practicing unit. We know that is an absolute.

- 2 for whatever reason, Mr. Mills has refused to do that.
- Next slide.
- We begin with the -- their infringement
- 5 allegations in this case, Your Honor. And we've --
- 6 we've been a little frustrated in the -- in the
- 7 pre-trial process in that we've been told two different
- 8 things. The way these products worked is the -- the SoC
- 9 is a system on a chip. It has a read channel function,
- 10 but it also has a microprocessor function. It has a
- 11 hard disk controller function. It has memory. It has a
- 12 fair number of additional electronic components and
- 13 functions that are associated with it.
- 14 Marvell sells a read channel component by
- 15 itself, and that's the -- that's the parts that the
- 16 Court will see here on the right-hand side of PTX 33,
- 17 and they're designated as 88C parts. So any time the
- 18 Court sees an 88C, that's a read channel part. Any time
- 19 you see an 88i, that's an SoC or system on a chip that
- 20 has the read channel part, plus a microprocessor, plus
- 21 memory, plus a hard disk control. Lots of pluses.
- 22 At the outset of this case, Lake Cherokee
- 23 accused both of these things. They accused the read
- 24 channel component, and they accused the system on a
- 25 chip. When we got their infringement report from

- 2 was just completely silent about the read channel
- 3 component.
- 4 And so we have asked Lake Cherokee time and
- 5 again whether or not the read channel component remains
- 6 an issue in this case. And in the meet and confer
- 7 processes, they've suggested that it's not at issue.
- 8 But then we got PX 33, which is one of their trial
- 9 exhibits that has the 88C components listed as accused
- 10 products. And so we're at a little bit of a loss. But
- 11 what we know is that -- that through the substantial
- 12 portion of this case, they looked at the read channel
- 13 products, the 88C products, and said that infringes all
- 14 by itself.
- 15 We're now told that, well, you know, they
- 16 looked at the Court's claim construction and maybe they
- 17 want to include some additional features. We believe
- 18 it's for validity purposes, but they may have been
- 19 backing off of that. But what it does to Mr. Mills is
- 20 it points out that he didn't even attempt to apportion
- 21 out the portions of the SoC that are associated with the
- 22 read channel component versus all the other
- 23 functionality.
- Let me take you through that.
- Next slide.

```
1
                 So we start with their 3-1 statements.
2
     these -- these are their infringement contentions.
 3
     they clearly were accusing the Marvell chips, the model
 4
     number that begins with 88C.
5
                 Next slide.
                 When we got Mr. Mills' expert report, he
 6
7
     said, well, you know, I understand that the smallest
8
     salable patent practicing unit is the SoC. He
9
     understands that, and he cites Dr. Barry's report.
10
     Dr. Barry for -- for his -- for his turn, simply looks
11
     at it and says, the SoC is the infringing component.
12
                 If I can have the next slide.
13
                 Slide 18, he doesn't say anything about
14
     whether the 88C products are covered or not. He simply
15
     focuses on the 88i, on the SoC, and just never mentions
     the 88C. So we have an excerpt of his -- his expert
16
17
     report here where he talks about the accused products in
18
     this litigation are Marvell hard disk drive and SOCs
19
     with model numbers 88i. And then he stops.
20
                 Somewhere a little further down in his
     report, he says, you know, the smallest salable unit,
21
22
     that's the SoC, but he never comes back, he never says a
23
     word about whether or not that 88C, that read channel
     component is, in fact, infringing. And the reason why
24
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he says the 88i is the smallest salable component is he

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1 said, you can't take it apart. Once you integrate the
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- 2 chip together, once you put the microprocessor with the
- 3 read channel with the memory, it's all on a piece of
- 4 silicon and you can't cut it up, but that's not the
- 5 analysis.
- The analysis is can you value those products
- 7 separately? The fact that they're packaged together
- 8 doesn't end the -- the smallest salable unit inquiry.
- 9 If that were true, well, you know, a carburetor in a
- 10 truck comes packaged in the truck. You can't -- you
- 11 can't just disassemble it. And the reality is that's --
- 12 that's -- the same can be said of integrated circuits.
- 13 When you put -- choose to package them all together on
- 14 one substrate, that is a manufacturing convenience, but
- 15 that doesn't mean that it's the smallest salable unit,
- 16 particularly when they have this read channel component
- 17 that they have said infringes, that they have said is
- 18 accused, and then suddenly when it comes time to do the
- 19 apportionment analysis, they just turn a blind eye to
- 20 it. That can't be -- that can't hold up.
- Next slide, please.
- 22 I've got a diagram on Slide 19, Your Honor,
- 23 and I apologize about the size of it. But here in red
- in the lower left-hand corner is the read channel
- 25 component. The -- the yellow -- and I don't know what

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1 color that is -- sort of magenta -- is that -- is that a
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- 2 color -- boxes are CPUs -- CPU cores 1 -- 0 and 1.
- 3 There are two on the -- on the SoC. There is a -- a
- 4 hard disk controller. There is memory that's provided
- 5 here. There are additional components that are provided
- 6 on the chip. But you don't have to take my word for it
- 7 because we find it in -- in Mr. Mills' report.
- If I can have the next slide.
- 9 So in his report at Paragraph 42, he kind of
- 10 forgets about his -- his read channel analysis and --
- and then talks about the fact that the SoC incorporates
- 12 the 88C read channel with, among other things, a hard
- 13 disk controller and embedded memory. So out of his own
- 14 mouth at Paragraph 42 of his report, he's telling us
- 15 that you can apportion the SoC, you can actually
- 16 identify its subsystems, its -- its individual
- 17 components. And he does it here because he's crowing
- 18 about how revolutionary the 88C was, and then its
- 19 integrated cousin, the 88i, but he can't deny that these
- 20 are the facts, and he's right about that, that the 88i
- 21 includes this read channel component and a couple of
- 22 other things. So he should have apportioned this, but
- 23 he didn't.
- Next slide.
- What he does instead is he says, look, I'm

1 going to take the entirety of the 88i, and I'm going to

- 2 apply my 8 percent royalty rate to it. And I'm going to
- 3 ignore the fact that this 88C does everything that we
- 4 talk about and sells for a dollar less. And while
- 5 that's not just a huge delta, necessarily, it is in the
- 6 damages context.
- 7 But importantly, what LaserDynamics tells us
- 8 is that if the expert doesn't apportion, you have to
- 9 bounce his opinion. It's that important. He's got to
- 10 have done that apportionment, and he's refused to do
- 11 that in this case. Instead, he applies his 8 percent to
- 12 the entirety of the SoC, the entirety of the 88i, even
- 13 though out of his own mouth the 88C sits there right
- 14 next to it and does these functions and yet the 88i SoC
- 15 has these additional componentry. He should have done
- 16 the apportionment.
- Next slide.
- And then, finally, we -- we -- I want to
- 19 just highlight a couple of the more novel theories
- 20 that -- that Mr. Mills has come up with. He -- his --
- 21 his other rate is -- comes from a -- a 3 percent
- 22 internal royalty rate that he finds from MSI. So how
- 23 did he do this? Well, he -- well, actually, there --
- 24 there are two theories here. Let me back up.
- 25 One of them was based on this 3 percent

- 2 presentation years after the hypothetical negotiation
- 3 date and was meant to relate to intracompany licenses of
- 4 the entirety of Marvell's technology, which he then
- 5 increases from 3 percent to 4 percent without explaining
- 6 really why.
- 7 The other -- the other method is he compares
- 8 the companywide target margin to what he says is the
- 9 margin for these products. And he comes up with a
- 10 delta, and that's how he gets his 41 cents a chip.
- 11 So I'd like to just take you through that
- 12 briefly if I can.
- Next slide.
- So we start with the fact that the
- 15 hypothetical negotiation is in September of 2000,
- 16 September of 2000, and that negotiation would have been
- 17 between Marvell and Cirrus Logic. This is going to be a
- 18 mess to present to the jury. I'll be the first to admit
- 19 that.
- 20 And so within the framework of September
- 21 2000, what does Mr. Mills do? He says, well, I'm going
- 22 to pick -- I found this document. I found this
- 23 PowerPoint presentation in 2008 where some executive
- 24 within Marvell said, hey, we need to have an internal
- 25 royalty rate as we're swapping intellectual property

- 2 is a good number. But, Your Honor, you'll see in a
- 3 moment that was never implemented, never -- never got
- 4 past go, and so the reliability of it is suspect. And
- 5 you wonder why Mr. Mills would seize on that as a
- 6 valuation method. It has nothing to do with this case.
- 7 It has nothing to do with these patents.
- 8 The other one is he compares target margins
- 9 but, again, from 2007, years and years after
- 10 the hypothetical negotiation date. And you have to ask
- 11 yourself, why is he doing that when he had all of the
- 12 agreements that were closer to the hypothetical
- 13 negotiation date that he rejected.
- 14 Next slide.
- 15 So here's an excerpt, Slide 25, of the -- of
- 16 the PowerPoint presentation that talked about a default
- 17 rate of 3 percent that happened to be the same as their
- 18 worldwide tax uplift rate. Note, Your Honor, that this
- 19 doesn't say on a particular patent or a particular
- 20 technology. It's for all of their technology, all of
- 21 their patents, their copyrights, their trade secrets.
- If I can have the next slide.
- 23 Well, we -- we have the testimony of
- 24 Mr. Feller telling us that -- the CFO, that this was
- 25 never -- this was never implemented. But more than

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1 that, it was not limited to just the patents. It was
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- 2 all of their IP.
- Next slide.
- 4 The fact that it's the entirety of the
- 5 patents, one of the things that Mr. Mills does in his
- 6 expert report is he outlines that there are 2,500 plus
- 7 Marvell patents and another -- I think it's 35 or 4,500
- 8 pending applications. Marvell has a massive patent
- 9 portfolio, but they have a massive amount of trade
- 10 secrets. They have a massive number of copyrights.
- 11 That 3 percent represents all of it, but
- 12 Mr. Mills makes zero attempt -- he does not attempt to
- 13 link up this broad intercompany full technology exchange
- 14 with the patents-in-suit. So there's absolutely no
- 15 nexus. There's no explanation --
- 16 THE COURT: Let's see if we can wrap this
- 17 up, Mr. Ruffin.
- MR. CORDELL: Yes, yes.
- 19 THE COURT: This is getting lengthy.
- 20 MR. CORDELL: That's part of my -- part of
- 21 my gift, Your Honor. I apologize.
- Next slide.
- So let -- let me just try a couple of
- 24 things. The other thing that he does that we find
- 25 pernicious is that he compares a target royalty -- a

- 1 target rate of return -- target gross margin of 50
- 2 percent to what he says is the -- is the margin on these

- 3 products, and he's wrong, Your Honor. He uses the wrong
- 4 products.
- 5 Next slide.
- So he comes up with 89 -- 8.9 percent.
- 7 Next slide.
- 8 But the actual number for these products was
- 9 not 58.9 percent. It was 55.6. And so if he had used
- 10 the correct margin, what he would have found was that
- 11 the -- the bookend rate would have -- instead of being
- 12 41 cents a unit, it would have been 15 cents a unit. It
- 13 would have been a drastically reduced rate.
- 14 You know, is that a point for
- 15 cross-examination or is that a point for Daubert? The
- 16 complexity of this makes it a point for Daubert because
- 17 he didn't use -- he wasn't careful in his analysis. He
- 18 didn't focus on the right facts, and so he ought -- he
- 19 ought not to be allowed to testify about it.
- Next slide. One more, one more.
- One last point I'll make, Your Honor.
- 22 Inexplicably for one of his two damages
- 23 methods -- remember the 37 cents a chip that he gets
- 24 from the 3 percent that he increased to 4 percent
- 25 without explaining why. He doubles that. He double it.

- 2 theory and only for this theory, he doubles his rate.
- 3 He doesn't explain why. He can't explain why. He
- 4 doesn't double it for his other theory, the 8.9 percent,
- 5 the one where he's comparing the gross margins that are
- 6 wrong, but he doubles it without explaining why in the
- 7 world the hypothetical negotiation between two big
- 8 parties that have patents would negotiate for them
- 9 individually. That's been unprecedented.
- 10 So with that, Your Honor, I'll pass.
- 11 THE COURT: All right. Let me have a
- 12 response from the Plaintiff.
- MR. ADAMS: Your Honor, good afternoon.
- 14 THE COURT: Good afternoon.
- MR. ADAMS: The majority, if not the
- 16 entirety of everything that Mr. Cordell just told the
- 17 Court regarding its complaints about Mr. Mills' report
- 18 doesn't go to the Daubert issue. It goes to them
- 19 disagreeing with the type of evidence that he relied
- 20 upon.
- 21 For example, they argue that he did not rely
- 22 upon the settlement agreement with LSI. He didn't rely
- 23 upon the sales agreement with the Broadcom sale. They
- dispute his use of the 58.9 percent versus 55.6 percent.
- 25 The Courts are clear that when there are questions about

1 the type of evidence or the type of data that the expert

- 2 relies upon, that's not an issue that goes to whether or
- 3 not the Court should allow the expert's opinion. It's
- 4 an issue for the jury to hear and for them to cross
- 5 examine and for them to make a determination about.
- 6 It's a jury issue. It's not an issue about the
- 7 admissibility of that testimony.
- 8 So on that point alone, Your Honor, I do
- 9 believe that the Court should deny their attempt to
- 10 Daubert Mr. Mills. They have not raised any issues that
- 11 go toward the methodology that he uses because the
- 12 methodology that he uses, Your Honor, is sound. He
- 13 finds the smallest salable practicing unit -- patent
- 14 practicing unit, he applies the hypothetical negotiation
- 15 standard, he uses reliable information that he received
- 16 from Marvell's own documents regarding Marvell's profits
- 17 that they earn using the patents, and he compares those
- 18 to reliable information that he gets from Marvell's
- 19 targeted profit margin, and then he goes through an
- 20 entire Georgia-Pacific factor analysis.
- Nothing that -- that defense counsel has
- 22 raised and has said in this argument challenges any of
- 23 that. What they rely -- what they argue, Your Honor,
- 24 they don't -- they think he didn't base his opinions on
- 25 the correct information. And as we stated in our

- 2 challenge. That is for cross-examination.
- 3
 I'm not sure if the Court wants me to go
- 4 into all of the specific issues, for example, his
- 5 non-reliance on the settlement agreements. Now, when
- 6 they started their Daubert, they claimed that Mr. Mills
- 7 did not consider those. Well, in fact, if you read his
- 8 report, you read our position paper, he thoroughly
- 9 considered them. He considered the LSI settlement
- 10 agreement. He considered the Broadcom agreement. And
- 11 what he did was based on his consideration of those
- 12 agreements, found that they were not economically
- 13 comparable, and he set forth all of his reasons for
- 14 that. That is not the basis of Daubert. He considered
- 15 it. He used his expert opinion and determined, I can't
- 16 use them because they're not economically comparable.
- Now, the reasons why they're not, Your
- 18 Honor, I'm not going to spend a lot of time on because
- 19 they're the subject of our Daubert of Mr. Ugone -- or
- 20 Dr. Ugone, and my co-counsel is going to spend more time
- 21 discussing that, but for the same reasons we have asked
- 22 the Court to exclude Mr. -- or Dr. Ugone's reliance on
- 23 the LSI settlement agreement and the sale agreement
- 24 between Broadcom and -- and -- and Cirrus is why Dr. --
- or Mr. Mills did not rely upon it. It's because they

1 weren't comparable, and it would have been error for him

- 2 to do so.
- 3 They talked about these ARM agreements and
- 4 the DSP, which is the -- the core processing agreements.
- 5 They're incorrect when they say that Mr. Mills ignored
- 6 them or didn't rely upon them. He, in fact, did. What
- 7 he did, though, is he disagreed with them. They claim
- 8 that those agreements show that there was a ceiling
- 9 upon -- for which Marvell would not go above.
- 10 So Dr. Ugone looks at these DSP agreements,
- 11 and he says, they have rates in them for -- the 17-cent
- 12 per unit rate. And he looks at those agreements and --
- 13 and concludes Marvell would not be willing to pay more
- 14 than that, so, therefore, your 39 percent rate is
- 15 unreasonable.
- 16 THE COURT: Well, we'll get to Dr. Ugone's
- 17 motion in a minute.
- 18 MR. ADAMS: Sure.
- 19 Mr. Mills considered the same agreements,
- 20 and he came up with a different analysis. In fact, what
- 21 he concluded was those agreements show that the 17 cents
- 22 would be a floor, and he explained why. So there is no
- 23 evidence in this case that he did not consider those,
- 24 Your Honor. He, in fact, did.
- 25 With respect to the entire market value

2 should apply. Well, the entire market value rule only

- 3 applies, Your Honor, where the expert does not base his
- 4 royalty on the -- the smallest salable patent practicing
- 5 unit.
- 6 What constitutes the smallest salable
- 7 practicing unit in this case is a technical question
- 8 that you get from expert testimony. And what -- what
- 9 the defense fails to -- to appreciate is this. The only
- 10 expert in the case that has done any analysis and that
- 11 has determined what the smallest salable practice --
- 12 patent practicing unit is, is Dr. Barry. And is -- and
- 13 it is upon that opinion that Mr. Mills relies. He
- 14 doesn't come up with it on his own because he can't.
- 15 He's an economist. He is not a technical expert. So he
- 16 relies upon the technical expertise of another expert,
- 17 and he is explicit in his report that he is using the
- 18 smallest salable patent practicing unit, which is the
- 19 SoC.
- Now, to the extent that there's any question
- 21 as to whether or not the SoC is, our papers set forth
- 22 that analysis extensively. And, in fact, contrary to
- 23 what they're saying, there is no evidence to suggest
- 24 that there's any other part of the accused product in
- 25 this case, which is the SoC, that can be separated from

- 1 the SoC and sold separately and still be a patent
- 2 practicing unit. And that is what Dr. Barry said.
- 3 There is none. Not the read channel core, it can't be.
- 4 So there's no basis for finding that that core itself is

- 5 some salable small -- a salable patent practicing unit.
- 6 There just isn't any evidence of that.
- 7 THE COURT: I don't mean to cut you off,
- 8 counsel, but quite honestly, I think the Court knows
- 9 what its ruling is going to be in this matter, and we do
- 10 need to move on.
- 11 MR. ADAMS: Your Honor, to save time, I -- I
- 12 have no further argument unless the Court asks, and I --
- 13 I get the signal that you don't have any, so I'm going
- 14 to rest at this point.
- 15 THE COURT: Well, while Mr. Mills' testimony
- 16 and his presentation is certainly going to be subject to
- 17 dispute during the trial, this witness' qualifications
- 18 and methodology are not so flawed in the Court's opinion
- 19 as to require the Court to bar him from testifying in
- 20 its gatekeeping role under Daubert, and, therefore, I'm
- 21 going to deny the motion.
- 22 And we'll next move to Lake Cherokee's
- 23 motion with regard to Dr. Keith Ugone.
- 24 And I'll hear from Lake Cherokee on their
- 25 motion to exclude certain opinions and testimony of

1 Keith Ugone, Document 399.

- 2 You may proceed, Mr. Dovel.
- 3 MR. DOVEL: Thank you, Your Honor.
- 4 Your Honor, we're challenging two aspects of

- 5 Dr. Ugone's opinion, and these are aspects that are
- 6 controlled by Federal Circuit authority, Federal Circuit
- 7 authority that says, before you may use a prior
- 8 transaction to value the hypothetical negotiation, it
- 9 has to be economically comparable and you must then make
- 10 adjustments where it is not, so then you can -- you can
- 11 draw inferences from it.
- 12 For example, the Wordtech case, there were
- 13 lump sum agreements, agreements that call for payment of
- 14 a lump sum. And a party wanted to use those. The
- 15 Federal Circuit said, no, as a matter of law, it per se,
- 16 must be excluded because a lump sum tells us nothing.
- 17 How many units was that for? Was that to license a
- 18 hundred units, or is that to license a million units?
- 19 Without that information, we have no idea. We can't
- 20 present that to the jury because it would be unduly
- 21 prejudicial. They might think it has some relevance.
- 22 So let's take the Cirrus-Broadcom agreement.
- 23 18-million-dollar lump sum. Dr. Ugone says, okay, \$18
- 24 million is the -- is the number. I infer from that 18
- 25 million would be a reasonable royalty.

1 What does the Cirrus/Broadcom agreement got 2 to do with the hypothetical negotiation between Cirrus 3 and Marvell? Absolutely nothing. The agreement --4 the -- the negotiation that we're valuing, the Cirrus/Marvell negotiation, would have been in 2001, and 5 6 it would have focused on Marvell's use of the accused REDACTED BY ORDER OF THE COURT 7 technology in over a 13-year period. That's all the information that they would have known at 8 9 that time under the hypothetical negotiation, and they 10 would have known it was infringed and valid. Broadcom and Cirrus had none of that 11 12 information reflected on none of it, took none of it 13 into consideration. Instead, at that point, Cirrus had 14 a group of patents that it wasn't using, was out of the 15 business, wanted to get as much as it could for them. 16 Broadcom wanted to pay the cheapest price possible. It 17 purchased a large group of patents so that it could find 18 some things to assert against another company, Agere, in 19 a patent war that was ongoing. 20 There was no evaluation by Cirrus or 21 Broadcom of the value of an infringement claim against 22 Marvell. And there was -- there was no evidence that 23 that dollar amount reflected that. For example, if they 24 had done that analysis, they might have concluded, well,

we have a 10 percent chance of winning it, and we think

- 1 the damages are going to be about a hundred million
- dollars, and, therefore, we'll assign about \$10 million

- 3 to that value. That sort of stuff could have happened.
- 4 If we had that information, we could then use that
- 5 Cirrus/Broadcom negotiation to draw some inferences from
- 6 it. But we have none of it, and that's because the
- 7 Cirrus/Broadcom transaction had absolutely nothing to do
- 8 with a claim against Marvell.
- 9 What is Marvell's answer? They say, well,
- 10 if you buy a patent, whatever you pay for that patent,
- 11 it must be greater than the value to license it. It
- 12 must be. Their own expert does not agree with that,
- 13 Your Honor. And the reason is it's absolutely false.
- 14 If I buy a piece of land for \$10,000.00, two acres of
- 15 land, and then sometime later the oil or gas company
- 16 comes along and they want to buy my -- my mineral
- 17 rights -- I've got the mineral rights -- and they want
- 18 to drill some oil. They want to -- they want to pay me
- 19 royalties.
- THE COURT: We call that a lease.
- MR. DOVEL: A lease. Am I limited to
- 22 getting 10,000 bucks from them? They pull out \$10
- 23 millions in oil. The amount I paid for the land before
- 24 the oil was discovered is completely irrelevant to this.
- 25 So if we have a transaction to purchase property, a

1 patent, that doesn't mean that that is then a cap on

- 2 what the license will be for that. In fact, we know
- 3 just the opposite, that the parties to that transaction
- 4 would expect that the licenses will be something more
- 5 than that. We don't know how much more. It depends on
- 6 what facts they have in front of them.
- 7 And in this case, the parties to that
- 8 transaction made no analysis to the Marvell hypothetical
- 9 negotiation, therefore, it has nothing to do with it.
- 10 It's a lump sum amount, and under the Federal Circuit's
- 11 controlling authority, Wordtech, unless we have the
- 12 ability to make that comparison, it must be excluded.
- 13 There's no discretion.
- 14 What about the LSI agreement? Same thing.
- 15 The only difference there is that Dr. Ugone says, well,
- 16 I've got to do something to make these look comparable.
- 17 But in his own words -- I'll quote from his report. The
- 18 number of relevant LSI units is not available. In other
- 19 words, he recognizes that to draw inferences from it,
- 20 we've got to compare the number of LSI units that would
- 21 have been licensed to the number of Marvell units. Was
- 22 LN -- LSI, did they pay their license amount for a
- 23 hundred units for a hundred million units? It makes all
- 24 the difference. We need to know.
- 25 But he doesn't have that information. So,

1 instead, he says you know what, let me just look at some

- 2 market share data, but it's not market share data for
- 3 infringing chips. It's market share data for, quote,
- 4 storage products, close quote. Storage products
- 5 includes both hard drives and non-hard drives. And on
- 6 the hard drive side, it includes chips that have read
- 7 channels in it and things that don't, such as preempts.
- 8 And for read channels, it includes infringing read
- 9 channels and those that do not. He had absolutely no
- 10 information about the number of infringing units that
- 11 were made by LSI.
- 12 In addition, Your Honor, with respect to the
- 13 infringing units, he had no information about how many
- 14 of those were sold in the U.S. He took worldwide
- 15 numbers for LSI without the ability to compare it under
- 16 Wordtech, and it must be excluded.
- In addition, Your Honor, we have a motion in
- 18 limine to exclude it, and we make this round as a
- 19 settlement agreement. I can address that now if you'd
- 20 like or reserve that.
- 21 THE COURT: No, let's reserve it until we
- 22 get to the motions in limine.
- MR. DOVEL: Yes.
- 24 THE COURT: Let me hear a response.
- 25 MR. MANN: Thank you, Your Honor. Mark Mann

1 for MSI.

- 2 And -- and I won't address the motion in
- 3 limine at this point, even though it's highly related.
- 4 But I want to go back to what the bottom line is in this

- 5 case because I know the Court's interested in the bottom
- 6 line.
- 7 What they're saying is that they want to
- 8 disregard that we're not entitled to look at past
- 9 history, that they want to hide prior transactions, that
- 10 they want to claim that 408 bars the jury's knowledge of
- 11 prior ARM's length transactions of one sale and two
- 12 licenses. And case law doesn't support that. That's
- 13 ResQNet, LaserDynamics, also, Data Treasury.
- 14 And common sense doesn't support it. If you
- 15 use the analogy that they're using and I -- the sale of
- 16 land, I think it's more akin to the sale of a
- 17 subdivision. If somebody sells a subdivision and pays a
- 18 certain price for it and then somebody wants to sell a
- 19 lot off of it, obviously, the value of the subdivision
- 20 is more than the one lot even if that lot is the corner
- 21 lot overlooking the lake and the best -- the best lot in
- 22 the subdivision.
- 23 This Court's prior practice in the Hill
- 24 versus ABT case, although admittedly, it's a discovery
- 25 case, it's an issue about discovery of prior

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1 negotiations, the Court, I think, I can -- I'm going to
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- 2 try to read into that, and I think it should be, that
- 3 the Court would not have allowed discovery of prior
- 4 negotiations of the prior settlements of prior sales
- 5 without it being irrelevant to a case and relevant to
- 6 that case. So I think we can infer that the fact that
- 7 we have prior sales of not only a license but prior --
- 8 but we had licenses with prior sales would be relevant
- 9 to this matter.
- 10 Now, what I want to do is -- is we have a
- 11 PowerPoint here, Your Honor. Of course, you know -- or
- 12 at least \$848 million was the claim. That will change
- 13 now in the hypothetical negotiation. But if we go to
- 14 the next slide, we have, as Mr. Cordell talked about in
- 15 his previous representation to you, that the
- 16 Broadcom/Cirrus sale, which by the way, occurred after
- 17 there was an attempted sale by Cirrus to Marvell. And
- 18 this is in our briefing, but Marvell was approached by
- 19 Cirrus to buy lock, stock, and barrel everything, the
- 20 patents included in this suit, 34 other patents, the
- 21 bricks, the mortar, the people, the manufacturing REDACTED BY ORDER OF THE COURT
- 22 facilities for . It didn't work.
- 23 Marvell didn't want those.
- 24 So there was the Broadcom/Cirrus sale. And
- 25 what they've tried to say -- Mr. Dovel is trying to say

- 2 what the value of those would be by Marvell or others.
- 3 The fact is there was a license given in 2000 for
- 4 this -- for the patents-in-suit. There was a sale in
- 5 2004 of these patents-in-suit, plus all these other
- 6 patents. And it was to a competitor of Marvell's for
- 7 the \$18 million.
- 8 Then we had the license -- the LSI license
- 9 that was the 19 patents which included foreign --
- 10 foreign -- foreign sales, which included the foreign
- 11 patent-related matters, which included the two in the
- 12 suit between Lake Cherokee and LSI and included
- 13 Marvell's principal competitor in the read channel
- 14 space. And that was for an amount of money which is in
- 15 our briefing that I won't disclose.
- 16 Now, what I would say, Your Honor, is that
- 17 according -- and -- and I know that you don't want to go
- 18 into the -- the motion in limine, but there was also REDACTED BY ORDER OF THE COURT
- 19 another sale to Hitachi for the -- well,
- 20 for an undisclosed amount of money.
- 21 So those are all related to this matter
- 22 because they, in fact, show a hypothetical negotiation
- 23 of the value of patents plus more. And Dr. Ugone, what
- 24 he did was in his analysis is he took the position that
- 25 a hundred percent of the value of these sales and

- 2 suit. He disregarded other patents, the bricks and
- 3 mortar, the people, everything else, and gave them zero

- 4 value. It's the most conservative way that you can
- 5 evaluate this case to put before a jury.
- Now, what's important in this case, I think,
- 7 and I think it's going to be true in front of the jury,
- 8 is that Lake Cherokee has taken the position that their
- 9 two patents-in-suit are absolutely essential to this SoC
- 10 chip and the read channel matters, that you have to have
- 11 them in order for the product to work -- in order for it
- 12 to be useful, in order for it to be salable.
- 13 And what they're trying to say is Dr. Ugone
- 14 didn't go through the proper process of -- of trying to
- 15 evaluate that. There's nothing to evaluate, Your Honor.
- 16 He gives a hundred percent of the value of these two
- 17 patents to the sales. He gives them -- he takes the
- 18 position, okay, let's say they're infringed. He takes
- 19 the position that let's look at in the past what sales
- 20 have been and what licenses have been, and which by the
- 21 way, Wordtech was not a -- it was a license case. It
- 22 was not a sale case.
- 23 And we know that in ResQNet and in
- 24 LaserDynamics that the Court has said -- the Federal
- 25 Circuit has said that prior sales in litigation

- 2 that are relevant to the -- the evaluation of whether
- 3 there's a reasonable royalty paid in a matter.
- 4 So let's move through -- I probably talked
- 5 about several of these matters, Your Honor, and I know
- 6 Mr. Cordell has talked to them.
- 7 THE COURT: Let me -- let me see if I can
- 8 save you some time, Mr. Mann.
- 9 MR. MANN: Yes, sir.
- 10 THE COURT: I am persuaded that these two
- 11 matters have material probative value, especially in
- 12 light of the limited other sources. I don't find that
- 13 the movants have established any more of a fatal flaw in
- 14 your expert than you established in theirs, and I'm
- 15 going to deny their motion --
- MR. MANN: Thank you, Your Honor.
- 17 THE COURT: -- under Daubert.
- 18 And that's with regard to Document No. 339,
- 19 Lake Cherokee's motion regarding Keith Ugone.
- 20 We'll next take up Lake Cherokee's motion
- 21 with regard to Dr. Richard Blahut. I'm not sure of the
- 22 exact pronunciation.
- Mr. Dovel.
- 24 MR. DOVEL: Your Honor -- Your Honor, he
- 25 told me it was Blahut.

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1 THE COURT: Blahut. All right. Dr. Richard
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- 2 Blahut. I'll hear from you on this motion. And let's
- 3 try to pick up the pace, counsel. We still have a lot
- 4 of ground to cover.
- 5 MR. DOVEL: Yes, Your Honor. I'm going to
- 6 address -- if I could have the -- I'm just going to deal
- 7 with one issue with regard to this, Your Honor. And
- 8 that is their argument that all Dr. Blahut is doing is
- 9 just -- just extrapolating from what was -- what was in
- 10 their interrogatory responses.
- 11 And I'm going to do it this way, Your Honor.
- 12 This is Claim 1 of the '162 patent. And there's an
- 13 element, Element D that's for a channel quality circuit
- 14 for calibrating the synchronous read channel. Your
- 15 Honor may recall that was part of -- there was a claim
- 16 construction on that issue.
- 17 Well, we asked them what -- if you think you
- 18 don't infringe, tell us why. And they went through it
- 19 element-by-element and told us why. For this element,
- 20 they started out this way. Finally, this chip does not
- 21 have a channel quality circuit for calibrating the
- 22 synchronous read channel.
- Now, if they'd stopped there, we would have
- 24 moved to compel and say, well, why not. Give us the
- 25 facts, the reasoning. Why is that? You're just telling

2 calibrating? Is it not a channel quality circuit? What

- 3 is it? But they didn't stop there, Your Honor. They
- 4 give us the reason. They gave us their non-infringement
- 5 theory. Here it is on this screen now. It was that
- 6 this chip does not adjust variable detector levels to
- 7 generate the lowest possible error rate during normal
- 8 operation. And that was something that they sought to
- 9 require in the Court's construction. They wanted that
- 10 imported into the channel quality circuit, and it didn't
- 11 come in as part of the channel quality circuit.
- 12 But what does Dr. Blahut say? Does he then
- 13 present that theory that there's no channel quality
- 14 circuit because it doesn't adjust variable detector
- 15 levels? No. Here's his report, Your Honor. He says
- 16 that the recited channel quality circuit must be within
- 17 the read channel, and here we've got a microcontroller
- 18 that's separate and apart from the read channel. In
- 19 other words, Dr. Blahut's opinion that he's presenting
- 20 about the channel quality circuit element is an entirely
- 21 new theory, one that had never been disclosed during
- 22 discovery, one that we had no chance to take any
- 23 discovery from their engineers on, to -- to identify
- 24 documents on. As a result, Your Honor, we were
- 25 prejudiced. It was certainly too late. They offered no

- 2 really doing is just elaborating on what was in the
- 3 interrogatory response. We can look at the words here
- 4 and see clearly he's not.
- 5 Just so there's no ambiguity, I asked
- 6 Dr. Blahut in his deposition, the theory you're
- 7 presenting there, is that this one in the interrogatory
- 8 response? He says, no, no, I'm not presenting that one
- 9 in the interrogatory response. So there's absolutely no
- 10 debate about that.
- What about for Claim 1? I'll just do this
- 12 very quickly, Your Honor. Same sort of thing. There's
- 13 a long phrase here about trellis-type sequence detector
- 14 for detecting the binary data from the sample values.
- 15 There's lots of different ways that somebody potentially
- 16 might not be infringing, all different kinds of
- 17 possibilities.
- 18 What do they do in their rog response? They
- 19 identify three. And I've got them on the board, they're
- 20 in our papers, but they have to do with having a
- 21 particular type of transition diagram, programmable
- 22 detector levels, and ACS module. Dr. Blahut's theory
- 23 has nothing to do with that. It's completely different,
- 24 focuses on even different words in the claim.
- 25 His theory is that the sequence detectors do

1 not detect the binary data from the raw sample values.

- 2 Again, he agreed in deposition, this theory here is not
- 3 the one that's presented in his interrogatory responses.
- 4 He's got a new theory. It was not disclosed to us
- 5 before. During discovery, we had no chance to take
- 6 discovery on it. They offered no justification, and
- 7 we're certainly prejudiced.
- 8 With that, Your Honor, I'll -- I'll say
- 9 that, again, we show in our papers the same sort of
- 10 thing for their non-infringing alternatives, they're
- 11 brand new. And with that, Your Honor, I'll rest, unless
- 12 the Court has any questions.
- 13 THE COURT: No. I'll hear from the
- 14 Defendant on this.
- 15 MR. COLAIANNI: Your Honor, Joseph Colaianni
- on behalf of Defendant Marvell Semiconductor.
- 17 If I could -- let me just say I disagree
- 18 with Mr. Dovel's premise that there needs to be some
- 19 sort of a mirror image between the experts' opinions and
- 20 what's in contention on rog responses, but before I get
- 21 to that, it might be helpful if I can just address the
- 22 points he just raised in his presentation. And I think
- 23 it would be helpful -- I have a slide that actually
- 24 shows the contentions and Dr. Blahut's opinions
- 25 side-by-side, if that would help the Court.

1 This is -- turn to Slide 11, please. 2 Dr. Blahut offered opinions relating to non-infringement of the '738 patent. This is from Claim 3 4 1, and the contention that Marvell raised in the 5 interrogatory responses in the left column of the chart, 6 and we indicated here that the Marvell chip -- at the 7 time, there was only one chip that infringement 8 contentions hadn't been provided for, and it's the 9 reason we're referencing this 88i8826 chip. We said it 10 does not include the 12 type sequence detector for 11 detecting binary data from the sample values. 12 Dr. Blahut's opinion that he expressed in 13 his reports is on the right side of the -- of the slide, 14 and he has -- he has a similar opinion. He does expand 15 this opinion, as experts need to do in their report per 16 Rule 26. He explains why -- why the sequence detector 17 is not detecting binary data from the sample values 18 because the sample values were construed by the Court as 19 something that are not filtered. And that's the basis 20 that he goes and explains in his report. And he was 21 deposed on this opinion, and I would also add Dr. Barry, 22 Lake Cherokee's expert, submitted a supplemental expert 23 report that specifically addressed these so-called new 24 opinions. So I take issue with the statement that they

did not have any opportunity to take discovery on this.

1 I would also note there was plenty of 2 discovery taken from Marvell's engineers during fact 3 discovery relating to the filter, the purpose of the 4 filter in Marvell's products, the output of the filter, 5 where the output of the filter goes, where the sample 6 are provided, the entire operation of the chip. So 7 there was plenty of discovery taken on these very 8 issues. 9 If I could have the next slide, please. 10 This slide is similar to the previous slide, 11 but it relates to the '162 patent -- non-infringement 12 contentions. And, again, we see Marvell's contention 13 interrogatory responses on the left side, and we put out 14 here that this Marvell chip does not have a channel 15 quality circuit for calibrating the synchronous read channel. 16 17 And Dr. Blahut's opinion is on the right 18 side. It's also similar to this. He's saying that, 19 yes, there's nothing in the Marvell chip on the read 20 channel for calibrating the -- the -- the read channel. 21 As Mr. Dovel mentioned, this was subject to 22 claim construction by the Court. The term "channel 23 quality circuit" was construed to require both measuring 24 the read channel and calibrating the read channel based on the -- and Dr. Barry, Lake Cherokee's expert, mapped 25

1 that portion of the channel quality circuit calibration

- 2 onto this microcontroller which is not part of the read
- 3 channel. And that was explained by Dr. -- Dr. Blahut in
- 4 his report. And, again, it was subject to his
- 5 deposition. He was questioned on this. And Dr. Barry
- 6 had a chance to rebut this, and he did. He put it in a
- 7 supplemental report which addressed this very
- 8 contention.
- 9 So I wanted to just to raise that -- that --
- 10 there is a consistency between Dr. Blahut's opinions and
- 11 Marvell's contentions. It's certainly true that
- 12 Dr. Blahut expands on the contentions. He offers --
- 13 he -- he elaborates on the basis for his opinions, as
- 14 he -- he needs to do, as all needs to do.
- 15 I point out that Dr. Barry, Lake Cherokee's
- 16 expert, submitted two expert reports that totaled almost
- four or 500 pages in length, and they are much, much
- 18 more detailed than the contentions that we received from
- 19 Lake Cherokee. We didn't seek to strike those or -- or
- 20 amend them or -- in any way because it's expected that
- 21 he would need to elaborate on the opinions, per Rule 26,
- 22 and provide the basis for those opinions, just as
- 23 Dr. Blahut did here.
- 24 I think it bears noting, Your Honor, that
- 25 the -- essentially what Lake Cherokee's thinking --

- 1 seeking is very -- very severe. They're seeking to
- 2 strike, per their motion, all of MSI's non-infringement

- 3 theories for the '738 patent, all of MSI's
- 4 non-infringing alternatives, and key non-infringement
- 5 theories for the '162 patent. So this is -- this is
- 6 basically seeking to gut MSI's case on -- on the
- 7 liability issue during the trial. The basis are these
- 8 so-called new opinions by Mr. Blahut and is alleged
- 9 prejudice based on -- to take discovery on these
- 10 opinions.
- 11 As I -- as I noted at the outset, I think
- 12 this is based on a faulty premise because I think this
- 13 Court and others have realized that there were
- 14 differences. Different standards apply to expert
- 15 reports and expert opinions and contentions to
- 16 interrogatory responses.
- 17 Again, I -- I can't amplify this enough,
- 18 that there's been a prejudice here to Lake Cherokee.
- 19 This is a point that Lake Cherokee doesn't -- doesn't
- 20 address in its briefing. They were reasonably placed on
- 21 notice of these defenses. They took extensive fact
- 22 discovery from several witnesses, including Greg Burd,
- 23 Alex Nazari, Zining Wu. These were -- these were
- 24 gentlemen who designed these chips. They asked them all
- 25 about the operation of chips. They asked him about the

- 2 microcontroller. They asked him how the read channel
- 3 works. They asked how the samples -- digital sample to

- 4 process themselves through the chips, if they were
- 5 filtered, where the samples go. It was extensive
- 6 discovery, and much of this has been designated in the
- 7 deposition testimony that Your Honor will see.
- 8 Dr. Barry then submitted a gratuitous
- 9 supplemental report, and the entire purpose of his
- 10 supplemental report was to address these so-called new
- 11 opinions. This was in March after Dr. Blahut's report
- 12 came in. So he was full -- he had a full opportunity to
- 13 address this. We didn't seek to strike that opinion.
- 14 We didn't anything that's in that report. That report
- 15 came in. Dr. -- Lake Cherokee then deposed Dr. Blahut
- 16 on all of his opinions for the full amount of time.
- 17 This is just a page from Dr. Blahut's
- 18 report, supplemental report. You'll see here this is to
- 19 respond to certain new assertions made by Dr. Blahut in
- 20 his opinion -- his report dated March 15th, 2013. I
- 21 don't agree with the -- with the allegation that they're
- 22 new opinions, but this is the purpose of Dr. Barry's
- 23 report.
- 24 He also noted at the bottom of the slide
- 25 that he is proposing -- offering opinions in response to

- 1 non-infringement alternatives that were presented in
- 2 Dr. Blahut's March 15th expert report.
- I have a few slides here. I won't belabor
- 4 this, Your Honor. This is just recognition here by the
- 5 Court that expert reports and contention interrogatories
- 6 are expected to have different levels of detail in terms
- 7 of setting forth contentions on the merits. Contention
- 8 interrogatories are not required to include all the
- 9 evidence that require to set forth general theories and
- 10 bases therefore. All expert reports are held to a
- 11 different standard under Rule 26.
- 12 THE COURT: Well, that may be true, but the
- 13 purpose of the contention interrogatories is to put the
- 14 other party on notice of what you're really claiming,
- 15 give them an opportunity to fully and accurately develop
- 16 it through the discovery process, which is closed by the
- 17 time that expert's report hits the table. And it seems
- 18 to me that there's a good argument here that what
- 19 Marvell has done is given a conclusion without providing
- 20 any reasoning and without giving the full picture to
- 21 opposing counsel to allow for that full and complete
- 22 discovery. And I'll be honest, counsel, I have some --
- 23 I have some concerns about how that developed in this
- 24 situation.
- 25 For example, under the '783 patent, you

- 1 know, it's clear that the earlier disclosure addressed
- 2 the sequence detectors not detecting the binary data
- 3 from the raw sample values, but those initial
- 4 disclosures say nothing about instead of that, the
- 5 conduct sequence detectors are put through the output,
- 6 F-I-R, or FIR filters. That's left out completely. And
- 7 it only shows up in the expert's report after the close
- 8 of discovery.
- 9 I think there's -- I think that's
- 10 problematic. I think that fails to give the other side
- 11 a reasonable opportunity to use the discovery process to
- 12 develop their replies and defenses to what you're
- 13 asserting. I think the same type of thing is true in
- 14 the '162 non-infringement situation regarding these
- 15 channel quality circuits. And there are -- there are
- 16 things that, yes, the standard between the contention
- 17 interrogatories and expert's report are different, but
- 18 that doesn't mean that the expert's report should show
- 19 up with brand new things that have never been seen or
- 20 disclosed before after the close of discovery and the
- 21 other side is really helpless to do much about it.
- 22 And quite honestly, unless you can convince
- 23 me otherwise, I think -- I think the Plaintiff's got a
- 24 pretty good argument on these points.
- MR. COLAIANNI: If I could address this,

- 1 Your Honor. It was particularly challenging in this
- 2 case to -- to provide rebuttal contentions during
- 3 discovery because of the way that Lake Cherokee
- 4 presented its infringement contentions. This is laid
- 5 out in our brief. And this just began with a set of
- 6 contentions -- and 3 -- 3-1 infringement contentions
- 7 that were based on patents instead of products. We had
- 8 several meet and confers. We ended up getting revised
- 9 supplemental contentions for one chip that had many
- 10 alternative theories.
- 11 THE COURT: You know, I -- I understand that
- 12 it always feels good to talk about where the other side
- 13 fell down, but I'm talking about where your side fell
- 14 down. And I'm asking you to give me an explanation or a
- 15 justification for it. And a justification for it is not
- 16 the other side did something wrong, too. That's --
- 17 that's not really addressing my concern.
- I want to talk about your conduct, not
- 19 theirs. There will be plenty of time to talk about
- 20 theirs, but pointing the finger at a mistake they made
- 21 doesn't excuse a mistake you made. And that sounds like
- 22 where you're going here. And if that's where you're
- 23 going, I can save you some time because that's not going
- 24 to persuade the Court.
- MR. COLAIANNI: Sure. I -- I wasn't

1 intending to point the finger or anything like that.

- 2 What I was just suggesting to say is that Marvell did
- 3 its best to prevent -- present contentions based on what

- 4 it understood Lake Cherokee's infringement allegations
- 5 to be.
- 6 We put in these responses. Dr. Blahut, when
- 7 he was retained, looked to Mr. Barry's report which had
- 8 come in after Lake Cherokee had settled on an -- on an
- 9 infringement theory, and he -- he presented opinions
- 10 that were responsive to Dr. Barry's allegations. We
- 11 believe they are consistent with what was presented in
- 12 the interrogatory responses, but Marvell did its best.
- 13 There was no intent to hide anything. We -- we provided
- 14 all the deposition testimony that they asked for.
- 15 THE COURT: Well, you know, when you say you
- 16 did your best, your best didn't include coming to the
- 17 Court and asking the Court to get involved in the
- 18 process and require some clarification so that you could
- 19 do the job you needed to do. You never came and asked
- 20 for that.
- 21 And at the end of the day, what you put out
- 22 is a contention interrogatory response, and what's in
- 23 your expert's report are substantially different with
- 24 new things that just weren't there before. And that --
- 25 that's the kind of prejudicial effect, when it comes

- 1 about after the close of discovery, that is
- 2 fundamentally unfair to -- to the opposing side.
- 3 I would have the same concerns if the roles
- 4 were reversed, and they had done to you what it appears
- 5 to me you have done to them.
- 6 MR. COLAIANNI: Your Honor, they had an
- 7 opportunity to address this through their expert.
- 8 Mr. Barry did put in the supplemental report to address
- 9 each and every one of these opinions that Dr. Blahut set
- 10 forth in his opening report after his report came in.
- 11 He -- he submitted a supplemental report, not in
- 12 response -- not on invalidity issues, but on these
- 13 non-infringement issues and non-infringing alternatives
- 14 to address each and every one of them.
- 15 And Dr. Blahut was deposed. I don't believe
- 16 there was any -- any real prejudice to Lake Cherokee
- 17 based on those -- those factors. They have all the
- 18 information that we have now as we head to trial.
- 19 I would also point out that there was a
- 20 claim construction that came in during the case, as
- 21 well, obviously, and that did affect the contentions
- 22 that were put in during discovery, as well.
- 23 THE COURT: All right. Do you have anything
- 24 else for me?
- 25 MR. COLAIANNI: Not unless the Court has any

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1 questions.
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- THE COURT: Not any additional questions.
- 3 Mr. Dovel, I'd like to hear from you again.
- 4 Specifically, I'd like you to address for me the
- 5 statement from Marvell that you're not prejudiced in any
- 6 way by this.
- 7 MR. DOVEL: Yes, Your Honor.
- 8 We were prejudiced because we could take no
- 9 percipient witness discovery on these theories. I'll
- 10 give you an example, Your Honor. This theory that
- 11 Dr. Blahut gives us for the first time that we've got to
- 12 have the microprocessor inside the read channel core,
- 13 all right? We took no discovery from -- or essentially
- 14 none. A non-technical witness at the end, their CFO, we
- 15 didn't ask what's this read channel core? What's that
- 16 mean? What's the -- what's the scope of it? It wasn't
- 17 a focus of any of the discovery, the meaning of core,
- 18 the significance of core. We didn't -- we took almost
- 19 no discovery on the concept of what's an integrated
- 20 circuit because we assumed that was undisputed. Nobody
- 21 had raised that as an issue at all. We got a deposition
- 22 clip from one of their experts, or from one of their
- 23 witnesses that helps us, but that's just one. We didn't
- 24 get to elaborate on it. We didn't get to take any
- 25 discovery on that.

- If we go to the sequence detector, again,
- 2 this theory is not something that we were focused on at
- 3 all. We focused on the theories that they are presented
- 4 in their -- that they did present. They presented three
- 5 different non-infringement theories for the sequence
- 6 detector for the '738. We explored those in discovery.
- 7 We did not explore this one.
- 8 Our expert does present an opinion. We're
- 9 not completely naked, Your Honor. We're not going to go
- 10 into trial and just give up. We did what we could, but
- 11 we were not able to take discovery, and there's simply
- 12 no excuse. You didn't hear an excuse, Your Honor. They
- 13 could have given us that information earlier. They just
- 14 didn't do it.
- 15 THE COURT: All right. Anything further?
- MR. DOVEL: Nothing, Your Honor.
- 17 THE COURT: All right. With regard to the
- 18 '783 non-infringement portion of the expert's report,
- 19 I'm going to allow you to go into the portion regarding
- 20 the sequence detectors not detecting the binary data
- 21 from the raw sample values. I think that was clearly
- 22 disclosed.
- 23 But the provision where he says they instead
- 24 conduct sequence detection on the output of the FIR
- 25 filters was not disclosed and appeared after the close

1 of discovery in his report. And I believe that is

- 2 improper, and I'm going to preclude the Defendant
- 3 from -- or the Defendant's expert, Dr. Blahut, from
- 4 going into that portion of his report regarding the '783

- 5 patent.
- On the '162 patent, I'm going to grant the
- 7 movant's application to strike those portions laid out
- 8 in his motion as -- I'm also going to grant the movant's
- 9 request for relief regarding to non-infringing
- 10 alternatives. I simply believe that Marvell, as they
- 11 did elsewhere, failed to meet their obligation to give
- 12 full disclosure. And if there was confusion or
- 13 misunderstanding or lack of information that allowed
- 14 them to discharge that duty, the Court was available for
- 15 them to come to and seek intervention, clarification.
- 16 They never did that. And at the end of the day,
- 17 Plaintiffs got this in the Defendant's expert report
- 18 substantially for the first time, and I think that's
- 19 prejudicial and unfair. And, therefore, I'm going to
- 20 grant the -- the relief that's specified herein.
- MR. DOVEL: Your Honor, just one question.
- 22 With respect to non-infringing alternatives, is that for
- 23 the '162 only or for '738 and the '162?
- 24 THE COURT: I think -- I think your -- I
- 25 think your requested relief in the motion is applicable

- 1 in both cases.
- 2 MR. DOVEL: Yes, Your Honor.
- 3 THE COURT: All right. It appears that that
- 4 takes care of the pending disputed motions, both summary
- 5 judgment or Daubert basis. And that it appears
- 6 appropriate that we start with the parties' motions in
- 7 limine.
- 8 Is anybody aware of any other Daubert or
- 9 summary judgment-type dispositive motion that we've not
- 10 taken up? Have I missed anything, counsel?
- MR. DOVEL: No, Your Honor.
- 12 THE COURT: All right. Then we're going to
- 13 proceed to take up Plaintiff's motions in limine.
- 14 And I'll say this, counsel. Several of the
- 15 motions in limine from both sides of the case simply
- appear to me to be a second bite at the apple that's
- 17 already been dealt with on either summary judgment or
- 18 Daubert. And I don't think the rules provide you get a
- 19 second bite at the apple in a motion in limine. These
- 20 are going to rise and fall with my rulings on this
- 21 Daubert and -- and summary judgment motions.
- 22 Also, there's several of these motions in
- 23 limine that are general and lack any real specificity,
- 24 and they fall in the category of what the Court
- 25 sometimes calls a "follow the rules" motion in limine.

- 1 If your motion in limine is so general that it in
- 2 essence asks me to order the side -- the other side to
- 3 follow the rules, I don't consider it a legitimate
- 4 motion in limine.
- 5 Without some specificity and some detailed
- 6 information, it really is of no help to the Court when
- 7 your motion simply asks me to enforce the rules that are
- 8 already there. And I don't believe that -- that those
- 9 kinds of motions in limine really warrant or deserve to
- 10 be granted because quite honestly, the rules are the
- 11 rules, and they're there to be followed anyway.
- 12 So some of these look to me like they fall
- 13 into that category, but we'll take them up one at a
- 14 time. And we'll start with -- we'll start with the
- 15 Plaintiff's motion in limine. There may be one or two
- 16 agreements here, counsel. I gather there are very few
- 17 agreements between the parties on these motions in
- 18 limine. Are there any new agreements the Court might
- 19 not be aware of or are all of these pretty much
- 20 contested?
- 21 MR. DOVEL: All but the one the Court was
- 22 notified about.
- 23 THE COURT: Nothing in addition to that?
- 24 MR. MANN: I think that's all, but we -- a
- 25 number of these, you're right, we can move through

- 1 pretty quick.
- 2 THE COURT: Okay. Let's start with the
- 3 Plaintiff's motion in limine. We'll start with No. 1.
- 4 MR. DOVEL: Your Honor, I believe No. 1
- 5 and --
- 6 THE COURT: Let's go to the podium, counsel.
- 7 MR. DOVEL: Your Honor, I believe No. 1 and
- 8 No. 2 were resolved with the motions -- motion for
- 9 summary judgment and the Daubert motion. No. 1 is about
- 10 the marking issue, and that's been resolved.
- 11 THE COURT: That appears correct to the
- 12 Court.
- Defendant feel differently?
- MR. CORDELL: No, Your Honor.
- 15 THE COURT: Okay. I think those are
- 16 basically mooted by the rulings on the motions for
- 17 summary judgment. That would be Plaintiff's 1 and
- 18 Plaintiff's 2.
- 19 MR. DOVEL: 2 relates to the -- the Daubert
- 20 on Mr. -- Dr. Blahut that was just discussed.
- 21 THE COURT: Yes. And, quite honestly, this
- 22 is one of those that looks like it's your second bite at
- 23 the apple, but anyway I think it's already been dealt
- 24 with.
- 25 All right. Let's look at Plaintiff's No. 3

1 with regard to Alex Nazari.

MR. ADAMS: Your Honor, this -- this issue,

- 3 it sort of mirrors some of the other issues that have
- 4 arisen in this case regarding disclosure of information.
- 5 Alex Nazari is an employee of Marvell. He was deposed
- 6 in this case on two occasions. One was in his
- 7 individual capacity, the other he was offered as a
- 8 30(b)(6) witness on two topics, both related to some
- 9 technical issues, one specifically on the technical
- 10 aspect and one on the benefits of the invention.
- 11 THE COURT: This go to matters he was not
- 12 noticed on for his 30(b)(6)?
- 13 MR. ADAMS: Not noticed on his 30(b)(6), not
- 14 identified at any point until after discovery was closed
- 15 and after we received an expert report that mentioned
- 16 his knowledge on a -- a purported prior transaction
- 17 between Cirrus and Marvell. They then served us with
- 18 initial -- or with supplemental initial disclosures that
- 19 added Mr. Nazari and added him as a witness
- 20 knowledgeable in the topic, well after discovery was
- 21 closed, Your Honor.
- 22 Your Honor, we tried to take his deposition
- 23 and asked them whether or not they would offer him up
- 24 for a deposition on that topic, and they refused. So
- 25 this isn't a case where we just sat back. We -- we

1 tried to cure whatever prejudice could occur, and they

- 2 refused to allow him to be deposed.
- 3 THE COURT: All right. Let me hear a
- 4 response, Mr. Adams.
- 5 MR. ADAMS: Thank you, Your Honor.
- MS. SCARPATI: Good afternoon, Your Honor.
- 7 Jennifer Scarpati for the Defendant Marvell
- 8 Semiconductor, Inc.
- 9 THE COURT: Good afternoon. You may
- 10 proceed.
- 11 MS. SCARPATI: Okay. Lake Cherokee attempts
- 12 to paint this as a case in which they were greatly
- 13 prejudiced by some failure on the part of Marvell in
- 14 terms of discovery. However, no prejudice has resulted
- 15 to Lake Cherokee in this case. Putting Alex Nazari
- 16 aside for a moment, and I will address Mr. Nazari and
- 17 his deposition.
- May I have the ELMO for a minute, please?
- 19 Lake Cherokee attempts to paint a picture
- 20 where the 2003 offer for sale of patents, including the
- 21 patents-in-suit, from Cirrus to Marvell was through
- 22 Mr. Nazari. That's not the case.
- 23 Looking at this document -- if I can manage
- 24 the ELMO -- this is a document that was produced, and I
- 25 can bring the Court a copy if it's easier. This was

- 2 this document says -- it's an offer from Cirrus to
- 3 Marvell and says, Marvell to pay a sum of 8 million to
- 4 Cirrus Logic for the technology and patent transfer.
- 5 And up here it says, Cirrus Logic will transfer all mass
- 6 storage, hard drive, and DVD-related patents to Marvell.
- 7 They've had that document for two years.
- 8 Also, again putting Mr. Nazari aside, and I
- 9 will address it, Lake Cherokee's counsel was present for
- 10 Marvell's third-party deposition of Cirrus Logic during
- 11 fact discovery. That was January 16th, 2013. During
- 12 that deposition, counsel for Marvell, in the presence of
- 13 counsel for Lake Cherokee, questioned Cirrus's corporate
- 14 representative about this transaction, and there was an
- 15 exchange. Lake Cherokee's counsel had full and fair
- 16 opportunity to question that witness and it did. But he
- 17 did not bring up this transaction. It just didn't do
- 18 it. Now --
- 19 THE COURT: That was not -- that was not
- 20 Mr. Nazari, was it? That was another witness?
- 21 MS. SCARPATI: No, that was -- that was
- 22 Cirrus' corporate witness.
- 23 THE COURT: Let's talk about this witness.
- 24 MS. SCARPATI: Absolutely. So Lake Cherokee
- 25 says that this was a 30(b)(6) witness. First of all,

- 2 good deed. They had Mr. Nazari for seven hours as a
- 3 30(b)(1). They had that on November 15th, 2012. Then
- 4 we had designated him for 30(b)(6) topics, but they said
- 5 we did it too late in the day and it prejudiced them.
- 6 So we actually gave them Mr. Nazari again in January on
- 7 30(b)(6).
- Now, they asked to take him a third time.
- 9 In response -- we said -- there's an e-mail to this
- 10 effect -- we said that under the Federal Rule 38(A)(2),
- 11 it was their duty to move the Court for leave since they
- 12 had already deposed Mr. Nazari. They never did so.
- 13 What they did is they chose to -- to, you know, put this
- 14 issue aside and attack it on a MIL because they didn't
- 15 follow the federal rules.
- 16 Exclusion here would be too harsh a penalty.
- 17 Under this Court's law, and I have a case if Your Honor
- 18 would like to see it, this -- even if Marvell did fail
- 19 to disclose Mr. Nazari as a person with knowledge, and
- 20 we claim that we did no misdeed, but even if we did, it
- 21 was harmless. Given the importance of this issue to
- 22 Marvell and the fact that Lake Cherokee had several
- 23 other avenues to this information, they were not
- 24 prejudiced.
- 25 And, finally, they did not do what they need

- 2 a second time, but a third time in this case.
- 3 THE COURT: When -- when was this e-mail
- 4 sent that told them they needed to seek leave of the
- 5 Court for an additional deposition?
- 6 MS. SCARPATI: I do not have a precise date,
- 7 Your Honor, but I -- actually -- I do not have a precise
- 8 date, Your Honor, but I believe that it was within a
- 9 week from when they requested it. And they requested it
- 10 approximately a week after they received our damages
- 11 report.
- 12 Oh, one more thing, Your Honor. Excuse me.
- 13 The document that I put on the ELMO, Lake Cherokee did
- 14 not mark that document in a single Marvell deposition
- 15 until our damages expert identified it to them during
- 16 his deposition, then they finally marked it. They never
- 17 did anything with this information. And now they seek
- 18 to use Mr. Nazari to get it out of the case. Or --
- 19 THE COURT: I don't -- I don't hear you
- 20 disputing the fact that you didn't disclose or designate
- 21 Mr. Nazari for these particular topics.
- 22 MS. SCARPATI: He was not designated for a
- 30 (b) (6) topic that would have encompassed this
- 24 transaction, but they would have had the opportunity to
- 25 ask certainly during his November 15th personal

- 1 deposition.
- 2 THE COURT: All right. Anything further
- 3 from Plaintiff on this?
- 4 MR. ADAMS: Unless --
- 5 THE COURT: Tell me what you know about this
- 6 e-mail saying, go seek leave of the Court?
- 7 MR. ADAMS: The date -- the date of the
- 8 e-mail, I just checked it, Your Honor, was April 25th,
- 9 2013. It was maybe two or three days after we received
- 10 the expert report and on which -- in which Dr. Ugone
- 11 says that the basis of some of his information is his
- 12 discussion with Mr. Nazari.
- 13 The Plaintiff -- defense counsel pointed to
- 14 the document that they put on the ELMO. And, Your
- 15 Honor, one of the things that is at issue here is that
- 16 document does not relate at all to a transaction that
- 17 involves the patents-in-suit. But I don't want to get
- 18 into that issue, Your Honor.
- 19 The only evidence that Dr. Ugone has that
- 20 says that the Cirrus to Marvell negotiations in 2003
- 21 related to the patents at issue here, according to him,
- 22 was based on his conversation with Mr. Nazari. The very
- 23 first time that we had any inkling that Mr. Nazari had
- 24 any knowledge whatsoever about those negotiations was
- 25 when Dr. Ugone put it in his report.

1 They then gave us the disclosure after that

- 2 point, to tell us, oh, by the way, Nazari has this
- 3 information. We, Your Honor, tried to get a deposition.
- 4 Rule 37, Your Honor, puts the burden on them to show
- 5 it's -- it was harmless. Not on us to say that we must
- 6 now come to the Court after the close of discovery to
- 7 try to get them to -- to allow us -- or the Court to
- 8 allow us to take another deposition. They had the
- 9 obligation, Your Honor, to try to remove any prejudice
- 10 or harm to us, and they chose to say no.
- 11 Because of that, Your Honor, I believe that
- 12 this is evidence that they should not be allowed to
- 13 present.
- 14 THE COURT: All right. I'm going to grant
- 15 this motion in limine. I want to make it clear to the
- 16 parties that the granting of a motion in limine in this
- 17 court is not an absolute barring of the evidence, but it
- 18 does require that it not be raised or mentioned before
- 19 the jury without specifically approaching and obtaining
- 20 leave of the Court.
- 21 Okay. Let's go to Plaintiff's Motion in
- 22 Limine 4, evidence of invalidity, comparing prior art to
- 23 the Plaintiff's infringement contentions or to Marvell's
- 24 products rather than to the claims construed by the
- 25 Court.

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1 Let me hear from the -- the Plaintiff.
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- 2 MR. DOVEL: Yes, Your Honor.
- 3 Looking at their opposition, they don't
- 4 disagree with the legal premise, which is that the only
- 5 way to address validity is by using the claim language
- 6 as construed by the Court and that it is improper and
- 7 inadmissible to do an analysis that compares prior art
- 8 to some contention by the Plaintiff.
- 9 In this case, what we're concerned about is
- 10 some of Dr. Blahut's contentions where he's made an
- 11 analysis that compares it to our preliminary
- 12 infringement contentions.
- They also point out, Your Honor, that
- 14 Dr. Blahut has other contentions where he does not
- 15 apply -- where he doesn't do the right thing, where he
- 16 does apply the Court's constructions. We're not trying
- 17 to seek to exclude that, Your Honor. We want to prevent
- 18 any argument or evidence that would compare prior art to
- 19 our infringement contentions or to the accused chip.
- 20 Under Federal Circuit law that's controlling, that is
- 21 absolutely inadmissible and can't be presented to the
- 22 jury.
- Unless the Court has any questions, I'll
- 24 rest.
- THE COURT: No. I'll hear a response from

- 1 the Defendant.
- MR. SHARTZER: Your Honor, Adam Shartzer on
- 3 behalf of MSI.
- 4 THE COURT: Proceed, counsel.
- 5 MR. SHARTZER: Thank you.
- 6 Your Honor, it -- it's unclear exactly what
- 7 Lake Cherokee seeks to preclude here. If you read the
- 8 scope of the relief it requests, they want to put us
- 9 from any evidence or argument as to certain -- certain
- 10 arguments that they point to with respect to
- 11 Dr. Proakis.
- 12 If I can bring up the slides, please.
- The portion of Dr. Proakis' opinion that
- 14 they point to is this one paragraph here that is not
- 15 highlighted. In that paragraph, he does suggest that he
- 16 took into account Lake Cherokee's preliminary
- 17 infringement contentions and applied the claim
- 18 construction that he was receiving from those
- 19 preliminary infringement contentions.
- However, the remaining paragraphs, those
- 21 highlighted in yellow on this particular page, as well
- 22 as the next slide, do not at all discuss the application
- 23 with respect to Lake Cherokee's preliminary infringement
- 24 contentions.
- 25 In Dr. Proakis' report -- with the Court's

- 1 indulgence, I'll switch back to the ELMO, please.
- 2 Dr. Proakis made clear in this portion
- 3 that's highlighted in yellow that not in every instance
- 4 did he refer to the -- the claim constructions as coming
- 5 from the preliminary infringement contentions. In fact,
- 6 where he didn't specifically point that out, he was
- 7 applying the Court's construction in every respect.
- 8 And -- and so based upon the scope of the relief that
- 9 Lake Cherokee seeks here to preclude any sort of
- 10 evidence or any sort of argument, it's far too broad
- 11 in -- in view of how the arguments have played out,
- 12 presented either through the expert reports or how it
- 13 might otherwise be -- be presented to the jury either in
- 14 opening or closing remarks.
- 15 THE COURT: All right. Thank you, counsel.
- 16 The Court agrees that the likelihood of harm
- 17 is greater in this case if the motion is granted.
- 18 Certainly in -- it's improper analysis to apply -- to
- 19 compare to the prior art in the competing products
- 20 rather than the claim construction, and certainly if
- 21 that's done, the Court will promptly respond to an
- 22 objection raised. But to tie their hands at this point
- 23 in advance, I think, is -- is too draconian. And I also
- 24 think if that happens, in addition to raising that
- 25 objection, it's certainly something that can be

1 addressed adequately on cross-examination. So I'm going

- 2 to deny Plaintiff's Motion in Limine No. 4.
- 3 Motion in Limine No. 5 from the Plaintiff
- 4 seeks to preclude Marvell from offering conclusory
- 5 expert opinions. This just looks like to me a back door
- 6 Daubert motion that was probably untimely because it's
- 7 filed past the cutoff for Daubert motions. Tell me why
- 8 that's not what this is, Mr. Dovel.
- 9 MR. DOVEL: I hadn't considered this, but I
- 10 think we could have brought this as a Daubert motion,
- 11 you're right.
- 12 THE COURT: I think you should have. I'm
- 13 going to deny this motion in limine.
- 14 MR. DOVEL: All right. Thank you, Your
- 15 Honor.
- 16 THE COURT: No. 6, settlement agreements.
- 17 Is this not something that will rise and fall with my
- 18 prior Daubert rulings? Why is this entitled to separate
- 19 treatment?
- MR. DOVEL: Your Honor, this is about the
- 21 admissibility of settlement agreements which includes
- 22 the Hitachi and LSI agreement on the grounds that they
- 23 are settlement agreements under Rule 408, so it's a 408
- 24 motion. It's not a Daubert motion. That's why we
- 25 didn't argue that before. And as we said in our papers,

- 2 we see from the Defendants is, well, ResQNet changed the
- 3 law. It did not -- it did not deal with 408 at all.
- In the 2012 case, or LaserDynamics, which
- 5 explicitly dealt with ResQNet and interpreted it,
- 6 expressly states that Rule 408 prohibits the
- 7 admissibility of settlement agreements to use to measure
- 8 damages. So that's an explicit statement in
- 9 LaserDynamics commenting on ResQNet.
- In addition, Your Honor, three -- at least
- 11 three courts in this district -- three times, three
- 12 cases, the Courts have recognized after ResQNet that
- 13 ResQNet did not alter or change the past -- the -- the
- 14 applicability of Rule 408. It hasn't been erased from
- 15 the Federal rules. It applies here, Your Honor. And if
- 16 it applies, the settlement agreements should be excluded
- 17 under Rule 408.
- 18 Unless the Court has any question, we'll
- 19 submit.
- THE COURT: No. I think your Daubert motion
- 21 was also urged on Rule 408 --
- MR. DOVEL: We had --
- 23 THE COURT: -- and I had previously taken it
- 24 up.
- 25 MR. DOVEL: We had a 408 --

- 2 bite at the apple to me, counsel.
- 3 MR. DOVEL: Well, it --
- 4 THE COURT: And I also feel like this is
- 5 something that when we get down to the disputed
- 6 exhibits, these settlement agreements are going to come
- 7 up again as an admissible exhibit with I'm sure
- 8 objections raised to it.
- 9 MR. DOVEL: Exactly, Your Honor. The --
- 10 Dr. Ugone, we were focused on the LSI one. There are
- 11 two settlement agreements here. We raised as a Daubert
- 12 for that reason -- or as a -- as a motion in limine for
- 13 that reason, but they are exhibits, Your Honor.
- 14 THE COURT: Let's do this. I'm going to
- deny this as a motion in limine, but I'm not going to
- 16 prejudice anybody's right to object to it as -- when we
- 17 get down to disputed exhibits. We'll fight that fight
- 18 then.
- 19 All right. That takes us to Plaintiff's
- 20 Motion in Limine No. 7 regarding lump sum transactions.
- 21 MR. ADAMS: Your Honor, I think that's the
- 22 same issue.
- 23 THE COURT: I think it is, too. I think it
- 24 is, too. And I think it's probably mooted to a certain
- 25 extent by my prior rulings. I'm going to deny it as a

- 1 motion -- a motion in limine.
- No. 8 -- Plaintiff's Motion in Limine 8
- 3 regards prosecution history. Let me hear from you on
- 4 that.
- 5 MR. ADAMS: Thank you, Your Honor. And very
- 6 briefly, Your Honor, we -- we want to pre -- prevent any
- 7 argument -- or reference to any arguments that are made
- 8 in prosecution, any amendments that are made in
- 9 prosecution. They're wholly irrelevant to any of the
- 10 issues that will be before the Court. We've had
- 11 extensive meet and confers on this, Your Honor. I tried
- 12 to get some explanation from them as to why they believe
- 13 there is any relevance to any amendments or arguments.
- To the extent that they are relevant in this
- 15 case, they go to either the claim construction, which
- 16 this Court has already addressed, or they go to a
- 17 doctrine of equivalents argument to try determine the
- 18 scope of the claim, and we don't have a doctrine of
- 19 equivalents issue here. So despite my attempts to try
- 20 to get us to resolve this issue, it still appears to be
- 21 an issue and that's why we seek the Court's quidance
- 22 pursuant to the MIL.
- 23 THE COURT: Let me hear from the Defendants
- 24 on this -- excuse me, the Defendant. We're down to one.
- MR. SHARTZER: Your Honor, essentially what

- 2 standard in the offing. Certainly the prosecution
- 3 history was relevant to the Court's claim construction.
- 4 But MS -- or I'm sorry, Lake Cherokee is going to
- 5 attempt to take advantage of the presumption of
- 6 validity, and they're going to attempt to handcuff us
- 7 with respect to the prosecution history and not allow us
- 8 to refer to the prosecution history in an attempt to
- 9 making our case for invalidity under the clear and
- 10 convincing standard.
- 11 The prosecution history also has dual
- 12 relevance. It's relevant to the Graham factors with
- 13 respect to obviousness for the jury's consideration, as
- 14 to the scope and content of the prior art and how that's
- 15 different from the patentee's invention.
- 16 Also, as to the Georgia-Pacific factors,
- 17 there's a 9th factor of the Georgia-Pacific analysis
- 18 when the jury needs to consider a -- a reasonable
- 19 royalty, and that factor requires the jury to consider
- 20 the difference between the invention and the old modes.
- 21 It ought to be able to look to the prosecution history
- 22 to determine the scope of those old modes and how the
- 23 invention here is somewhat different.
- 24 And, finally, to the extent that the -- that
- 25 Lake Cherokee suggests that we should not be able to

- 2 statements in the prosecution history as to specific
- 3 pieces of prior art. If Marvell's products operate in
- 4 the way Lake Cherokee suggests, that -- that the prior
- 5 art operates, and that's certainly evidence that the
- 6 jury could consider, either more like -- more like an
- 7 argument that -- that Marvell's products are operating
- 8 like the prior art and thus don't infringe because
- 9 that's how they distinguished themselves from the prior
- 10 art and achieved an allowance of certain claims.
- 11 THE COURT: Well, this is an area where the
- 12 Court's convinced that the likelihood for prejudice is
- 13 high. And the Court believes that it would be a mistake
- 14 to throw the door wide open into the realm of any and
- 15 all prosecution history. There's limited relevance,
- 16 perhaps some, but limited relevance in the Court's view
- 17 at this juncture post-claim construction.
- 18 I'm going to grant the motion in limine, and
- 19 I'm going to do it with these two caveats: If the
- 20 Plaintiff opens the door, the door is opened, the
- 21 Defendant's going to be able to walk through it. And if
- 22 the Defendant reaches a point in the trial where you
- 23 believe there is particular relevance that would
- 24 overcome my generalization, you're certainly free to
- 25 approach and seek leave at that time. But outside of

- 2 limine.
- MR. SHARTZER: Thank you, Your Honor.
- 4 THE COURT: All right. No. 9 is laches, and
- 5 I don't understand why we've got this as a motion in
- 6 limine, Mr. Adams. It's not a matter to come up before
- 7 the jury.
- 8 MR. ADAMS: I know.
- 9 THE COURT: You know, this looks to me like
- 10 this is one of those follow the rules motions in limine.
- 11 Tell me -- tell me why we've got this in front of us.
- MR. ADAMS: The only reason we're here
- 13 today, Your Honor, is this. We met and conferred. We
- 14 were very, very close to agreeing on this motion in
- 15 limine or on this -- this issue. The question came up
- 16 regarding inserting the word "solely" in front of
- 17 "argument." And let me explain real quickly. We're
- 18 trying to prevent any argument to the jury that relates
- 19 to laches. They wanted to somehow suggest that you can
- 20 have a dual argument that you present to the jury.
- 21 Your Honor, I think the way this MIL is --
- 22 is read, it is follow the rules, and I just wanted to
- 23 make sure that we're on the same page, that any argument
- 24 or any evidence relating to laches -- and specifically,
- 25 Your Honor, for example, the argument that says Lake

- 2 be presented to the Court and not the jury.
- 3 THE COURT: Well, clearly laches is a matter
- 4 for the Court and not for the jury. And we're not going
- 5 to backdoor questions involved to the jury during the
- 6 trial.
- 7 Let me hear a response from the Defendant.
- 8 MR. SHARTZER: Your Honor, certainly MSI is
- 9 not going to stand up here and try to present a laches
- 10 case before the jury. That's not MSI's intent. During
- 11 the meet and confer process, we were concerned about
- 12 certain evidence that might have dual purposes given
- 13 that the -- the scope of the relief requested was vague
- 14 with respect to Lake Cherokee's requested relief.
- 15 They say -- they're requesting that we're
- 16 precluded from offering arguments to the jury regarding
- 17 equitable defenses, but then they modify the evidence
- 18 and they say evidence solely related to the defense of
- 19 laches. And that created a -- a vagueness in the relief
- 20 requesting. We weren't sure if they were trying to
- 21 preclude us from offering evidence that could be
- 22 considered to be dual purpose evidence.
- THE COURT: Can you be specific, counsel?
- 24 What evidence have you identified that you think falls
- in this category of dual purpose?

- 1 MR. SHARTZER: Well, we certainly have a 2 concern with respect to arguments their experts are 3 going to make, Dr. Barry and Mr. Mills. With respect to 4 the fact their arguments is that the -- one cannot 5 create a commercially viable read channel product 6 without practicing the patents-in-suit. 7 We ought to be able to tell the jury that 8 these patents were owned by Cirrus, they were owned by 9 Broadcom, and for a period of 10 to 12 years, Marvell 10 has never been sued, despite the fact that it was 11 operating in this particular industry. That's simply a 12 fact that Marvell was not sued. It does go to laches, 13 but it also goes to this idea of the fact that you 14 cannot possibly practice or create a commercially viable 15 read channel product without practicing the patent. 16 A second example is, is goes to the ownership of the patents, just in general. Lake 17 18 Cherokee's certainly going to put on a case that -- that 19 marches through the chain of ownership of these patents. 20 We ought to be able to tell the jury that, yes, Broadcom 21 purchased these patents from Cirrus, and they did so at 22 a point in time which was approximately six years before
- Broadcom sold those patents to Lake Cherokee.
- 24 again, a -- a dual purpose piece of evidence. It's
- 25 factual. It relates somewhat to laches, but it

- 2 Cherokee intends to present before the jury.
- 3 THE COURT: Well, rather than sit here today
- 4 and try to prejudge every possibility where something
- 5 might have more than a single purpose, and given that
- 6 this is clearly something that's improper to be raised,
- 7 at least the laches defense is, before the jury, I'm
- 8 going to grant the motion in limine, but I'm going to
- 9 certainly allow you to approach when you think you've
- 10 reached that point where there is a relevant and
- 11 supportable purpose that might allow this in.
- 12 And if I agree with you at that point in the
- 13 trial and I have more specific information and context,
- 14 I may give -- I may give you leave, but I'm going to
- 15 reserve that until that time. So to facilitate that,
- 16 I'm going to grant the motion in limine.
- 17 MR. SHARTZER: Okay. Thank you, Your Honor.
- 18 THE COURT: All right. No. 10, Marvell's
- 19 company character and achievements.
- 20 MR. ADAMS: Your Honor, on their exhibit
- 21 list, they identify at least three or four documents
- 22 that are titled something like Marvell Wins the Inventor
- 23 of the Year Award, or charged as the best inventor in
- 24 the history of inventions, that type offing stuff.
- 25 And -- and we don't see any relevance to that

1 information.

- No. 2, it's -- it's pure hearsay. Nobody
- 3 would be able to actually testify about that. So we --

- 4 we sought to -- to try to preclude and get them to agree
- 5 not to introduce any evidence regarding the great
- 6 character of Marvell in the field of innovation. That's
- 7 the nature of this MIL, Your Honor.
- 8 There's also another area where I think
- 9 counsel just mentioned Marvell has numerous patents and
- 10 they're great innovators. The problem is none of the
- 11 patents that have been identified in this case relate at
- 12 all to the read channel technology. So that mentioning
- 13 Marvell's, you know, 70,000 patents, we don't believe
- 14 is -- is relevant, and it's more prejudicial than
- 15 probative of any issue in the case, which is why we've
- 16 brought this motion in limine.
- 17 THE COURT: Let me hear a response.
- MS. SCARPATI: Your Honor, evidence
- 19 regarding Marvell's company character and achievements
- 20 and pattern of past innovation is directly relevant to
- 21 Lake Cherokee's allegations of copying. We confirmed
- 22 through our motion in limine meet and confer process
- 23 that they do indeed intend to proceed with their having
- 24 argument at trial. We would be greatly prejudice should
- 25 we not be able to rebut this with facts regarding our

1 company and the awards that it has received. Obviously,

- 2 we will be prepared to take up these hearsay objections
- 3 during the exhibit arguments on the 7th.
- 4 Moreover, as you've seen today earlier, it's
- 5 undisputed that the hypothetical negotiation took place
- 6 in this case in the year 2000. One of our proposed
- 7 exhibits is a press release indicating that Marvell
- 8 launched its first SoC in September of 2000, same month
- 9 as the hypothetical negotiation. That is a company
- 10 achievement that Lake Cherokee's unspecified motion in
- 11 limine would seek to exclude.
- 12 However, our damages expert relies on that
- 13 to show that at the time of the hypothetical negotiation
- 14 with Cirrus, Marvell would not have deemed these patents
- 15 essential because it was doing its own thing and
- 16 launching products into the marketplace through routes
- 17 other than using the patented technology.
- 18 Finally, what Lake Cherokee failed to
- 19 mention is that they have designated trial testimony of
- 20 MSI's CEO, Sehat Sutardja, from the CMU trial. And in
- 21 the designated passages that they have chosen, he
- 22 discusses his formation of Marvell and the reasons for
- 23 its success. So what Lake Cherokee would have you do
- 24 here is preclude us from benefitting from this
- 25 information, but allow Lake Cherokee to use it.

- 1 THE COURT: Let me ask you this, counsel.
- 2 Is this something that is going to be effectively
- 3 covered by the various exhibits that would be offered
- 4 that we're going to take up and dispute on the 7th? It
- 5 seems like to me if you've got your press release and
- 6 you've got your articles saying you're great and this,
- 7 that, and the other, those are all things that are going
- 8 to come in or not come in as exhibits.
- 9 If this is something that could fairly be
- 10 dealt with then, it seems like to me being able to
- 11 specifically look at particular items is a better way to
- 12 do this than some blanket shotgun in or out motion in
- 13 limine. And if -- if you don't think that's adequate --
- 14 and I'm asking both sides -- tell me. But if it is, I
- 15 think it would be fair to defer this to a case-by-case
- 16 analysis when we look at those particular exhibits.
- MS. SCARPATI: We would be agreeable to
- 18 that.
- 19 THE COURT: Plaintiff's position?
- MR. ADAMS: And, Your Honor, we agree.
- 21 I -- I have one small issue. I don't know
- 22 if there's going to be a live witness that would come in
- 23 separate and apart from the documents to testify about
- 24 this issue, but it only came up, Your Honor, because we
- 25 saw the documents that were on the list. So if we

1 resolve the issue --

THE COURT: This looks to me like this is a

- 3 documents dispute more than it is a true motion in
- 4 limine.
- 5 MR. ADAMS: As far as I sit here today, yes,
- 6 Your Honor.
- 7 THE COURT: All right. I'm going to -- I'm
- 8 going to carry this motion in limine, and we'll look at
- 9 the particulars when we get to the exhibits. If for
- 10 some reason once we're through with the exhibits, if
- 11 this is still a live issue in some respect, we can take
- 12 it back up at that time. I'm hopeful that won't be
- 13 necessary.
- Okay. I'll carry Item 10 -- Plaintiff's
- 15 Motion in Limine 10 for the purposes announced into the
- 16 record, and we'll go to Motion in Limine No. 11.
- 17 MR. ADAMS: Your Honor, this motion in
- 18 limine, I think, is largely undisputed, but it -- it
- 19 stays in here for this reason: STAR CO is the parent
- 20 company of Lake Cherokee, the -- the Plaintiff. STAR CO
- 21 has other subsidiaries. I think defense counsel or
- 22 defense -- the Defendant agrees that those other
- 23 subsidiaries, wholly relevant to the case.
- 24 The only reason we're here now is that they
- 25 refused to agree to this MIL because we have told them

1 that we intend to very limitedly have our corporate rep,

- 2 Mr. Coverstone, talk about STAR CO simply to explain his
- 3 relationship to Lake Cherokee. And because we intend to
- 4 offer very limited testimony about STAR CO, they have
- 5 said, all right, all of the other subs are -- are at
- 6 issue.
- 7 I don't think you'll hear anything from the
- 8 Defendants that say any of the other subs other than
- 9 Lake Cherokee have any relevance in this case, but I
- 10 couldn't get them to agree to not bring it up or mention
- 11 it, so that's why --
- 12 THE COURT: All right. Let me hear from
- 13 Marvell in response. Where is Mr. Adams inaccurate,
- 14 Ms. -- counsel?
- MS. SCARPATI: Well, first of all,
- 16 Mr. Adams' case is inaccurate in this case in his
- 17 depiction of our discussions as to these two related
- 18 MILs. MSI has been consistent throughout this case that
- 19 the named parties in suit are MSI and Lake Cherokee and
- 20 no other entity deserves mention in this case and has
- 21 relevance to any issue in suit.
- 22 We -- our -- our argument with respect to
- 23 STAR CO is that STAR CO is no exception. It has no
- 24 relevance to any issue in this suit. Going to the
- 25 subsidiaries for a moment before I return to STAR CO --

- 1 THE COURT: Do you have a companion motion
- 2 in limine asking for the same relief?
- MS. SCARPATI: Yes, we do. We do. I
- 4 believe that it is -- oh, I do have a number for you.
- 5 We have companion MIL --
- THE COURT: Seems like I remember seeing
- 7 that.
- 8 MS. SCARPATI: -- No. 11, yes.
- 9 THE COURT: Well, we'll get to that when we
- 10 get to that.
- 11 MS. SCARPATI: Okay. So we believe that
- 12 STAR CO is irrelevant to this suit. It's the parent
- 13 company of Lake Cherokee. And whereas Lake Cherokee is
- 14 a straight non-practicing entity, STAR CO sells flash
- 15 drives on eBay.
- 16 We believe that the motivation to mention
- 17 STAR CO in this case is to add an air of legitimacy to
- 18 its subsidiary, Lake Cherokee's business. Moreover,
- 19 Lake Cherokee in its motion in limine argues that its
- 20 damages expert relies upon STAR CO's existence in his
- 21 damages analysis. This is not true.
- 22 The only mention of STAR CO in Mr. Mills'
- 23 report is to mention it as a parent company. Anything
- 24 else that he says at trial would be outside the bounds
- of his expert report and, therefore, impermissible.

- 2 he was not aware of any direct relevance to STAR CO to
- 3 the damages issues in this case. Therefore, no mention
- 4 of STAR CO in this case is proper.
- 5 THE COURT: Seems like you're arguing for
- 6 what they're asking for in their motion in limine. But
- 7 be that as it may, I'm going to grant this motion in
- 8 limine. I'll reserve my ruling on the companion motion
- 9 in limine when we get to Defendant's MILs.
- I do want the Plaintiff to understand, if
- 11 they open the door to this issue, it's going to be fair
- 12 game. If you want to start talking about all these
- 13 subsidiaries and your corporate structure and this,
- 14 that, and the other, then the Defendants are going to
- 15 get to go into those topics. So bear that in mind. But
- 16 I'll grant the motion in limine.
- 17 All right. No. 12? This, again, looks
- 18 like one of those follow the rules motions in limine,
- 19 Mr. Dovel.
- 20 MR. DOVEL: I would have thought it were,
- 21 Your Honor, except that the dispute came up through --
- 22 at our meet and confer and they want to put on an expert
- 23 that they have not disclosed to us and that they have
- 24 not identified what the topic's are going to be. It's
- 25 going to be in the category of a non-retained expert

- 2 who it is. They haven't told us the substance or the
- 3 basis of their testimony, which they're required to do
- 4 under Rule 26. I can't be any more specific, Your
- 5 Honor, because they haven't told us who that is.
- THE COURT: Well, when that comes up, you
- 7 object to it and I'll deal with it then.
- 8 MR. DOVEL: All right.
- 9 THE COURT: But I'm not going to grant a
- 10 blanket across the board motion in limine about
- 11 previously undisclosed experts without anything more
- 12 specific, but certainly that doesn't -- the denial of
- 13 this motion in limine doesn't prejudice your right to
- 14 raise it when there is specificity for the Court to
- 15 address.
- 16 MR. DOVEL: All right. Thank you, Your
- 17 Honor.
- 18 THE COURT: All right. Those appear to be
- 19 all of the Plaintiff's motions in limine. As much as I
- 20 would like all of you to stay up with me until late
- 21 tonight going through the rest of these motions in
- 22 limine, I think this is probably a good place to break.
- 23 We'll recess the pre-trial conference at
- 24 this time and take it up on the -- I believe the 7th is
- 25 the date I gave you for followup.

I did meet before we started the pre-trial conference today with certain counsel from both sides in chambers. I'd like to see those same counsel in chambers for about five minutes after we conclude today. Other than that, we stand in recess, and I will see you on the 7th. COURT SECURITY OFFICER: All rise. (Recess.)

1	CERTIFICATION
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3	I HEREBY CERTIFY that the foregoing is a
4	true and correct transcript from the stenographic note:
5	of the proceedings in the above-entitled matter to the
6	best of my ability.
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9	SHELLY HOLMES Date
10	Deputy Official Reporter State of Texas No.: 7804
11	Expiration Date: 12/31/14
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